

3Q 2023 Results

October 25, 2023
Hatsumi Hirukawa
Director, Vice President

The Canon logo is displayed in its signature red color and bold, italicized font.

Canon Marketing Japan Inc.

* The figures are rounded off to the nearest 100 million yen in this material.

* Forward-looking statements and results forecasts presented in this material are based on the management's assumptions using currently available information and therefore contain inherent risks and uncertainties.

As a consequence, due to a range of possible factors, actual results may materially differ from the forecasts.

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1

Operating income and ordinary income surpassed previous 3Q record highs.

2

IT solutions continued to perform strongly, achieving double-digit growth.

3

The Group completed a tender offer (TOB) for the shares of Tokyo Nissan Computer System Co., Ltd.

Summary of Results

3Q 2023 Actual
(from July 1 to September 30)



✓ **Operating income and ordinary income surpassed previous 3Q record highs.**

(Billions of yen)

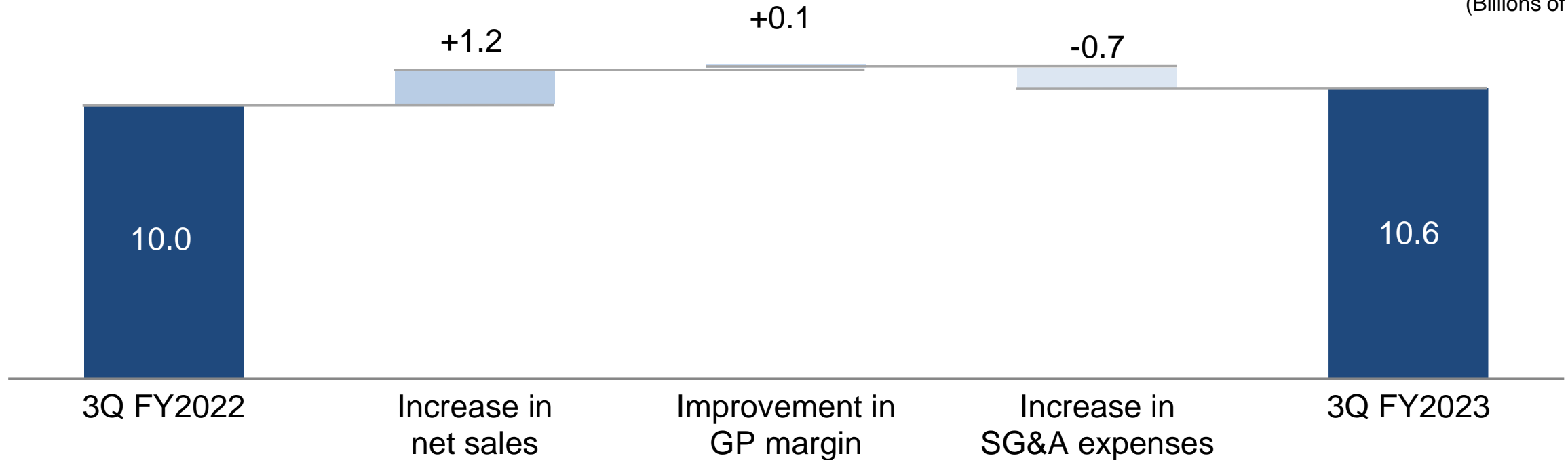
	3Q 2022	3Q 2023	Changes	
			Amount	%
Net sales	138.2	141.8	+3.6	+3%
	(33.8%)	(33.8%)	(+0.1%)	
Gross profit	46.7	48.0	+1.3	+3%
	(7.3%)	(7.5%)	(+0.2%)	
Operating income	10.0	10.6	+0.6	+6%
	(7.4%)	(7.5%)	(+0.2%)	
Ordinary income	10.2	10.7	+0.5	+5%
	(5.3%)	(5.1%)	(-0.2%)	
Net income attributable to owners of the parent	7.3	7.2	-0.1	-1%

Op. Income Variance Analysis

3Q 2023 Actual
(from July 1 to September 30)



(Billions of yen)



Improvement in GP margin
 • Gross profit margin improved mainly in the Enterprise and Area segments

Increase in SG&A expenses

• Other selling expenses	+0.6B
• Advertising expenses	+0.3B
• Promotion expenses	+0.1B

Segment Outline

3Q 2023 Actual
(from July 1 to September 30)



(Billions of yen)

	3Q FY2022		3Q FY2023		Changes	
	Net sales	Op. Income	Net sales	Op. Income	Net sales	Op. Income
Consumers	31.2	2.9	29.6	2.1	-1.5	-0.7
Enterprise	48.5	3.4	52.7	4.5	+4.3	+1.1
Area	54.4	3.2	56.3	4.2	+1.9	+1.0
Professional	9.4	1.1	8.5	0.5	-0.9	-0.6
Other	-5.2	-0.6	-5.5	-0.8	-0.3	-0.2
Total	138.2	10.0	141.8	10.6	+3.6	+0.6

※"Other" includes elimination of intersegment transactions, shared service businesses and corporate expenses that are not allocated to each segment.

Summary of Results

1Q-3Q 2023 Actual
(from January 1 to September 30)



(Billions of yen)

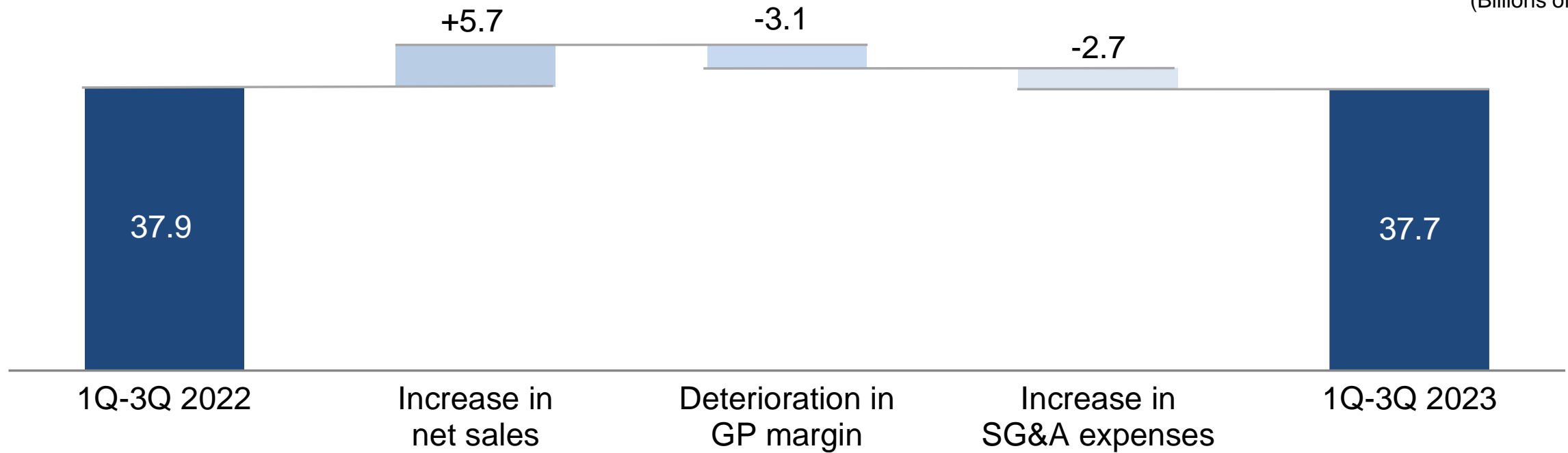
	1Q-3Q FY2022	1Q-3Q FY2023	Changes	
			Amount	%
Net sales	428.1	444.6	+16.5	+4%
	(34.4%)	(33.7%)	(-0.7%)	
Gross profit	147.4	150.0	+2.6	+2%
	(8.8%)	(8.5%)	(-0.4%)	
Operating income	37.9	37.7	-0.2	-0%
	(9.0%)	(8.7%)	(-0.4%)	
Ordinary income	38.6	38.5	-0.1	-0%
	(6.2%)	(5.8%)	(-0.4%)	
Net income attributable to owners of the parent	26.7	25.9	-0.8	-3%

Op. Income Variance Analysis

1Q-3Q 2023 Actual
(from January 1 to September 30)



(Billions of yen)



Deterioration in GP margin

- Gross profit margin declined in each segment

Increase in SG&A expenses

- Other selling expenses +1.5B
- Advertising expenses +0.6B
- Other direct selling expenses +0.3B

Segment Outline

1Q-3Q 2023 Actual
(from January 1 to September 30)



(Billions of yen)

	1Q-3Q 2022		1Q-3Q 2023		Changes	
	Net sales	Op. Income	Net sales	Op. Income	Net sales	Op. Income
Consumers	93.9	9.5	93.8	8.3	-0.1	-1.2
Enterprise	149.0	12.9	160.2	14.4	+11.3	+1.4
Area	167.2	11.7	175.0	13.4	+7.8	+1.7
Professional	33.3	5.2	30.5	3.4	-2.8	-1.8
Other	-15.3	-1.5	-14.9	-1.9	+0.4	-0.3
Total	428.1	37.9	444.6	37.7	+16.5	-0.2

※"Other" includes elimination of intersegment transactions, shared service businesses and corporate expenses that are not allocated to each segment.

Segment Information

Consumers Segment



- ✓ Net sales decreased due to lower sales of digital interchangeable lens cameras and Inkjet printers.
- ✓ Operating income decreased reflecting a fall in gross profit due to lower sales.

(Billions of yen)

	3Q		
	FY2022	FY2023	Changes
Net sales	31.2	29.6	-5%
Op. income	2.9	2.1	-25%
margin	9.3%	7.3%	-2.0%

Consumer Products, Y/Y
Non-consolidated

		1Q	2Q	3Q	4Q	Full Year
Digital Interchangeable Lens Camera	Unit	+29%	+29%	-15%	-	-
Inkjet Printer (IJP)	Unit	-35%	-12%	-13%	-	-
IJP Cartridge	Amount	-6%	-3%	-2%	-	-

- ✓ Net sales increased reflecting sales increase of IT solutions business. The performance of main business equipment was consistent with the same period of the previous year.
- ✓ Operating income increased due to an increase in gross profit thanks to higher sales.

(Billions of yen)

	3Q		
	FY2022	FY2023	Changes
Main Business Equipment, Other	14.5	14.5	-0%
IT Solutions	34.0	38.2	+13%
Net sales	48.5	52.7	+9%
Op. income	3.4	4.5	+31%
margin	7.1%	8.5%	+1.4%

[Reference] Results of main consolidated companies

Canon IT Solutions Inc.

	3Q		Changes	
	2022	2023	Amount	%
Net sales	25.9	31.3	+5.4	+21%
Op. income	2.3	3.6	+1.3	+55%

Orders received and outstanding orders, Y/Y

Canon IT Solutions, Non-consolidated

		3Q				Full Year
		1Q	2Q	3Q	4Q	
Orders received	Amount	+22%	+6%	+5%	-	-
Outstanding orders	Amount	+12%	+9%	+2%	-	-

The orders received and outstanding orders for 3Q recorded double-digit growth, excluding Data Center business.

- ✓ Net sales increased thanks to a sales increase of IT solutions business. The performance of main business equipment was consistent with the same period of the previous year.
- ✓ Operating income increased reflecting a rise in gross profit due to higher sales.

(Billions of yen)

	3Q		
	FY2022	FY2023	Changes
Main Business Equipment, Other	39.2	39.3	+0%
IT Solutions	15.2	17.0	+12%
Net sales	54.4	56.3	+4%
Op. income	3.2	4.2	+30%
margin	5.9%	7.4%	+1.5%

[Reference] Results of main consolidated companies

Canon System & Support Inc.

	3Q		Changes	
	2022	2023	Amount	%
Net sales	24.4	25.9	+1.5	+6%
Op. income	1.3	1.7	+0.4	+28%

- ✓ Net sales decreased reflecting a lower sales in production printing and industrial equipment, despite a large growth in healthcare business.
- ✓ Operating income decreased reflecting a fall in gross profit due to lower sales of industrial equipment.

(Billions of yen)

	3Q		
	FY2022	FY2023	Changes
Production Printing	2.6	2.3	-13%
Industrial Equipment	5.0	2.7	-45%
Healthcare Business	1.7	3.5	+101%
Net sales	9.4	8.5	-9%
Op. income	1.1	0.5	-50%
margin	11.7%	6.4%	-5.3%

[Reference] Results of main consolidated companies

Canon Production Printing Systems Inc.

	3Q		Changes	
	2022	2023	Amount	%
Net sales	2.5	2.1	-0.4	-14%
Op. income	0.2	0.1	-0.1	-36%

Overall Sales of IT Solutions

3Q 2023 Actual
(from July 1 to September 30)



(Billions of yen)

	Consumers		Enterprise		Area		Professional		Other		Total		Composition Ratio
	3 Q 2022	3 Q 2023	3 Q 2022	3 Q 2023	3 Q 2022	3 Q 2023	3 Q 2022	3 Q 2023	3 Q 2022	3 Q 2023	3 Q 2022	3 Q 2023	3 Q 2023
SI services	-	-	15.9	18.9	2.2	3.0	1.7	3.5	-0.7	-0.6	19.2	24.8	39%
Changes		-		+19%		+35%		+101%		-		+29%	
Maintenance and operation service / outsourcing	-	-	9.8	10.2	2.6	2.7	0.3	0.3	-0.4	-0.6	12.3	12.7	20%
Changes		-		+4%		+7%		+0%		-		+4%	
IT products and system sales	6.4	6.3	8.2	9.1	10.5	11.3	-	-	-1.0	-1.2	24.2	25.5	40%
Changes		-3%		+11%		+8%		-		-		+5%	
Total	6.4	6.3	34.0	38.2	15.2	17.0	2.1	3.9	-2.1	-2.4	55.6	63.0	
Changes		-3%		+13%		+12%		+85%		-		+13%	

※ "Other" is a business segment that is excluded from the reportable segments and includes shared service business and the elimination of intersegment transactions.

Overall Sales of IT Solutions

1Q-3Q 2023 Actual
(from January 1 to September 30)



(Billions of yen)

	Consumers		Enterprise		Area		Professional		Other		Total		Composition Ratio
	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2023
SI services	-	-	47.6	54.1	7.5	9.0	6.9	11.4	-1.6	-1.8	60.3	72.6	37%
Changes		-		+14%		+19%		+66%		-		+20%	
Maintenance and operation service / outsourcing	-	-	29.6	31.9	7.5	8.0	1.1	1.0	-1.5	-1.9	36.7	39.1	20%
Changes		-		+8%		+7%		-4%		-		+7%	
IT products and system sales	21.2	21.3	27.1	30.5	33.9	36.1	-	-	-2.9	-2.0	79.4	85.9	43%
Changes		+0%		+13%		+6%		-		-		+8%	
Total	21.2	21.3	104.3	116.5	48.9	53.1	7.9	12.4	-5.9	-5.7	176.4	197.6	
Changes		+0%		+12%		+8%		+57%		-		+12%	

※ "Other" is a business segment that is excluded from the reportable segments and includes shared service business and the elimination of intersegment transactions.

Summary of Projections

(Billions of yen)

	FY2022 Actual	FY2023 Projection	Changes	
			Amount	%
Net Sales	588.1	624.0	+35.9	+6%
	(8.5%)	(8.3%)	(-0.2%)	
Operating Income	49.9	52.0	+2.1	+4%
	(8.7%)	(8.6%)	(-0.1%)	
Ordinary Income	51.0	53.4	+2.4	+5%
	(6.0%)	(5.8%)	(-0.3%)	
Net income attributable to owners of the parent	35.6	36.0	+0.4	+1%

Summary of Projections by Segment

FY2022 Actual vs
FY2023 Projection



(Billions of yen)

	FY2022 Actual		FY2023 Projection		Changes		
	Net Sales	Op. Income	Net Sales	Op. Income	Net Sales Amount	%	Op. Income
Consumers	136.6	13.9	142.5	14.0	+5.9	+4%	+0.1
Enterprise	202.7	17.1	215.0	18.6	+12.3	+6%	+1.5
Area	226.6	15.6	239.4	18.3	+12.8	+6%	+2.7
Professional	41.7	5.2	44.9	3.4	+3.2	+8%	-1.8
Other	-19.4	-1.9	-17.8	-2.3	+1.6	-	-0.4
Total	588.1	49.9	624.0	52.0	+35.9	+6%	+2.1

※"Other" includes elimination of intersegment transactions, shared service businesses and corporate expenses that are not allocated to each segment.

Summary of Projections by Segment



(Billions of yen)

	Actual 1Q-3Q 2022		Actual 4Q 2022		Actual 1Q-3Q 2023		Projection 4Q 2023		Changes 1Q-3Q		Changes 4Q	
	Net sales	Op. Income	Net sales	Op. Income	Net sales	Op. Income	Net sales	Op. Income	Net sales	Op. Income	Net sales	Op. Income
Consumers	93.9	9.5	42.7	4.4	93.8	8.3	48.7	5.7	-0.1	-1.2	+6.0	+1.2
Enterprise	149.0	12.9	53.7	4.1	160.2	14.4	54.8	4.2	+11.3	+1.4	+1.0	+0.1
Area	167.2	11.7	59.3	3.8	175.0	13.4	64.4	4.9	+7.8	+1.7	+5.1	+1.0
Professional	33.3	5.2	8.4	0.1	30.5	3.4	14.4	-0.0	-2.8	-1.8	+6.0	-0.1
Other	-15.3	-1.5	-4.1	-0.3	-14.9	-1.9	-2.9	-0.4	+0.4	-0.3	+1.3	-0.1
Total	428.1	37.9	160.1	12.1	444.6	37.7	179.4	14.3	+16.5	-0.2	+19.4	+2.2

※"Other" includes elimination of intersegment transactions, shared service businesses and corporate expenses that are not allocated to each segment.

Outline of Main Products Sales

Supplementary Material for 2023 3Q

Canon Marketing Japan Inc.

Consumer Products

Non-consolidated
Y/Y

	Unit	FY2022 vs FY2021					FY2023 vs FY2022					Previous Projections
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	2Q Results	3Q Results	4Q Projections	Full Year Projections	Full Year Projections
DLC*	Unit	+3%	+3%	+35%	-1%	+9%	+29%	+29%	-15%	+9%	+11%	+11%
Inkjet Printer (IJP)	Unit	+6%	-0%	+5%	-8%	-1%	-35%	-12%	-13%	+11%	-11%	-11%
IJP Cartridge	Amount	+4%	-6%	-3%	-5%	-3%	-6%	-3%	-2%	+1%	-2%	-2%

* Digital Interchangeable Lens Camera

Business Products

Non-consolidated

Y/Y

	Unit	FY2022 vs FY2021					FY2023 vs FY2022					Previous Projections
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	2Q Results	3Q Results	4Q Projections	Full Year Projections	Full Year Projections
MFP including Rental Machine	Unit	-26%	-19%	+84%	+40%	+8%	+31%	+6%	-12%	+6%	+7%	+7%
Service & Support	Amount	-2%	-2%	+0%	-2%	-1%	+1%	-1%	-2%	-3%	-1%	-1%
Laser Beam Printer (LBP)	Unit	-17%	+8%	+40%	+36%	+10%	+2%	-16%	-8%	+7%	-3%	+3%
LBP Cartridge	Amount	+5%	-0%	-0%	+5%	+2%	+1%	-1%	+9%	-2%	+1%	-1%

Consolidated

Commercial Printing**	Amount	+5%	+1%	+13%	-1%	+4%	-5%	+12%	-1%	+12%	+4%	+4%
Network Camera	Amount	+2%	+18%	-13%	+18%	+6%	+11%	+11%	+23%	+24%	+17%	+17%

** formerly "Production Printing" which includes MFPs for production printing of Canon, Continuous Feed Printers of Canon, and SX series, etc.

IT Solutions

Consolidated

[Amount] Y/Y

	Amount	FY2022 vs FY2021					FY2023 vs FY2022					Previous Projections
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	2Q Results	3Q Results	4Q Projections	Full Year Projections	Full Year Projections
SI Services	Amount	+12%	+15%	+7%	+14%	+12%	+12%	+21%	+29%	+27%	+22%	+22%
Maintenance and operation service/outsourcing	Amount	+24%	+16%	+11%	-14%	+6%	+12%	+4%	+4%	+17%	+10%	+14%
IT products and system sales	Amount	+2%	+10%	+7%	+14%	+8%	+9%	+10%	+5%	+9%	+8%	+5%

*Starting 2022 business categories for certain products are reclassified, and comparisons between 2022 projections and 2021 results have been made based on reclassified segments.

Professional Segment

Consolidated

[Amount] Y/Y

	Amount	FY2022 vs FY2021					FY2023 vs FY2022					Previous Projections
		1Q Results	2Q Results	3Q Results	4Q Results	Full Year Results	1Q Results	2Q Results	3Q Results	4Q Projections	Full Year Projections	Full Year Projections
Production Printing	Amount	+7%	+0%	+20%	-17%	+1%	-13%	+10%	-13%	+21%	+1%	+1%
Industrial Equipment	Amount	+90%	+66%	+79%	-11%	+56%	-16%	-49%	-45%	+115%	-15%	-15%
Healthcare	Amount	+52%	+20%	+2%	+29%	+28%	+11%	+139%	+101%	+72%	+68%	+68%

Forward-looking statements and inherent forecasts presented in this material are based on the management's assumptions using currently available information and therefore contain inherent risks and uncertainties.

As a consequence, due to a range of possible factors, actual results may materially differ from the forecasts.

Please see the **Supplementary Material for 2023 3Q** on our website.

•URL

<https://cweb.canon.jp/eng/ir/library/presentation.html>

The Acquisition of Tokyo Nissan Computer System

- ✓ Tokyo Nissan Computer System joined the Group as of October 2, and it will be a wholly subsidiary of Canon Marketing Japan on November 1.

Vision of Tokyo Nissan Computer System

“The ICT solution company which thinks about the future of the customers and co-create businesses with them”

Trade Name	Tokyo Nissan Computer System Co., Ltd.*		
President	Kojiro Yoshimaru		
Date of Establishment	March 3, 1989		
Net Sales	¥8,099 million	(FY2023 ended March 31)	
Operating Income	¥605 million	(FY2023 ended March 31)	
Number of Employees	159	(as of March 31, 2023)	
Description of Business	Planning and building of IT infrastructure, Data center, System operations, Application development		

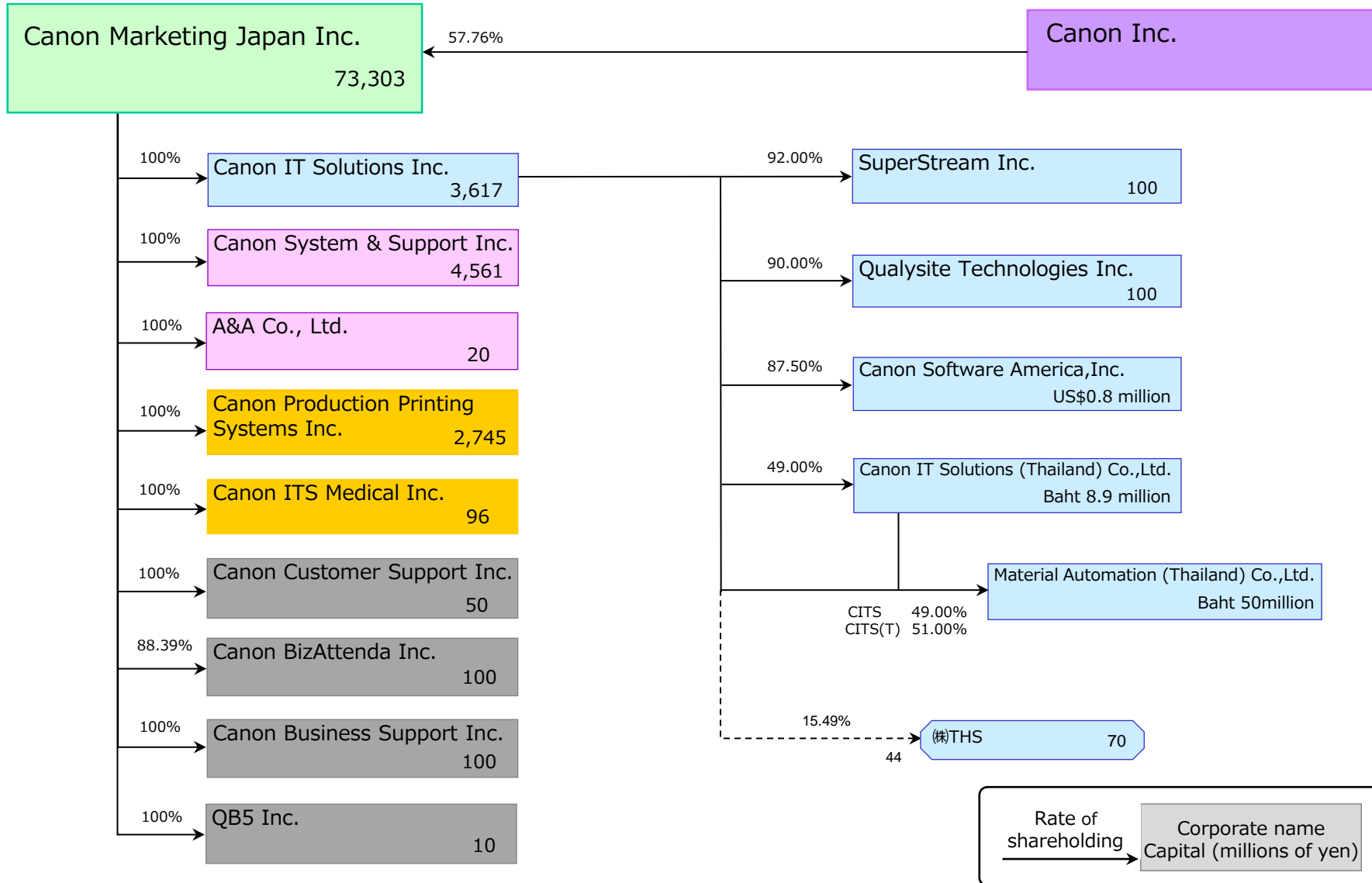
* The company will change the trade name to TCS Inc., on the condition that the Amendments to the Articles of Incorporation will be resolved at the extraordinary general shareholders' meeting of Tokyo Nissan Computer System scheduled on November 1.

Canon

Canon Marketing Japan Inc.

Supplementary Information

Capital Relationship Diagram



Results of main consolidated companies

3Q 2023 Actual
(from July 1 to September 30)



(Billions of yen)

		3Q FY2022		3Q FY2023		Changes	
						Amount	%
Enterprise							
Canon IT Solutions Inc.	Net sales	25.9		31.3		+5.4	+21%
	Op. income	2.3	(8.9%)	3.6	(11.4%)	+1.3	(+2.5%)
Area							
Canon System & Support Inc.	Net sales	24.4		25.9		+1.5	+6%
	Op. income	1.3	(5.4%)	1.7	(6.6%)	+0.4	(+1.1%)
Professional							
Canon Production Printing Systems Inc.	Net sales	2.5		2.1		-0.4	-14%
	Op. income	0.2	(7.6%)	0.1	(5.6%)	-0.1	(-2.0%)

Results of main consolidated companies

1Q-3Q 2023 Actual
(from January 1 to September 30)



(Billions of yen)

		1Q-3Q 2022	1Q-3Q 2023	Changes	
				Amount	%
Enterprise					
Canon IT Solutions Inc.	Net sales	80.9	93.0	+12.2	+15%
	Op. income	8.7 (10.8%)	10.3 (11.0%)	+1.5 (+0.2%)	
Area					
Canon System & Support Inc.	Net sales	73.4	78.3	+4.9	+7%
	Op. income	3.9 (5.3%)	4.7 (5.9%)	+0.8 (+0.7%)	
Professional					
Canon Production Printing Systems Inc.	Net sales	6.9	6.4	-0.5	-7%
	Op. income	0.5 (7.1%)	0.4 (5.7%)	-0.1 (-1.4%)	

SG&A expenses

3Q 2023 Actual
(from July 1 to September 30)



(Billions of yen)

	3Q FY2022	3Q FY2023	Changes
Advertising expenses	0.9	1.2	+0.3
Promotion expenses	0.6	0.7	+0.1
Warranty expenses	0.7	0.7	+0.0
Other direct selling expenses	4.3	4.2	-0.1
Personnel expenses	22.5	22.4	-0.1
Depreciation and amortization	0.3	0.3	+0.0
Other selling expenses	7.4	8.0	+0.6
Total	36.6	37.4	+0.7

SG&A expenses

1Q-3Q 2023 Actual
(from January 1 to September 30)



(Billions of yen)

	1Q-3Q 2022	1Q-3Q 2023	Changes
Advertising expenses	2.8	3.4	+0.6
Promotion expenses	1.9	2.1	+0.2
Warranty expenses	2.1	2.2	+0.1
Other direct selling expenses	12.6	12.9	+0.3
Personnel expenses	68.4	68.4	+0.0
Depreciation and amortization	0.7	0.7	+0.0
Other selling expenses	21.1	22.6	+1.5
Total	109.5	112.3	+2.7

Non-operating income and expenses

(Billions of yen)

	FY2022		FY2023		Changes	
	3Q	1Q-3Q	3Q	1Q-3Q	3Q	1Q-3Q
Interest income	0.1	0.2	0.1	0.3	+0.0	+0.1
Dividend income	0.0	0.1	0.0	0.2	-0.0	+0.0
Insurance income	0.0	0.4	0.0	0.5	-0.0	+0.0
Other, net	0.0	0.2	0.0	0.2	+0.0	-0.0
Total non-operating income	0.1	1.0	0.1	1.0	+0.0	+0.0
Interest expense	0.0	0.0	0.0	0.0	-0.0	-0.0
Foreign exchange losses	-0.0	0.0	0.0	0.0	+0.1	+0.0
Loss on investments in partnership	-0.1	0.1	-0.0	0.0	+0.1	-0.1
Other, net	0.0	0.1	0.0	0.1	+0.0	-0.0
Total non-operating expenses	-0.1	0.2	0.0	0.2	+0.1	-0.0

Extraordinary income and losses



(Billions of yen)

	FY2022		FY2023		Changes	
	3Q	1Q-3Q	3Q	1Q-3Q	3Q	1Q-3Q
Gain on sales of long-lived assets	0.0	0.0	0.0	0.0	-0.0	-0.0
Gain on sales of investments in securities	0.4	0.4	0.1	0.1	-0.3	-0.3
Other, net	-	0.0	-	-	-	-0.0
Total extraordinary income	0.4	0.4	0.1	0.1	-0.3	-0.3
Loss on sales and disposal of long-lived assets	0.0	0.1	0.1	0.5	+0.1	+0.4
Loss on sales of shares of subsidiaries and associates	-	-	-	0.2	-	+0.2
Loss on sales of investments in securities	0.0	0.0	-	-	-0.0	-0.0
Loss on impairment of investments in securities	-0.0	0.0	-	-	+0.0	-0.0
Other, net	-	-	-	0.0	-	+0.0
Total extraordinary losses	0.0	0.1	0.1	0.6	+0.0	+0.5

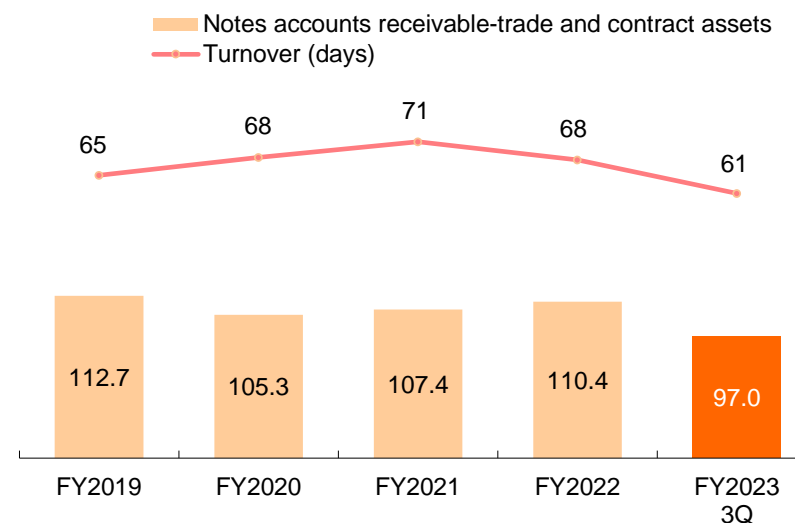
Balance Sheets

(Billions of yen)

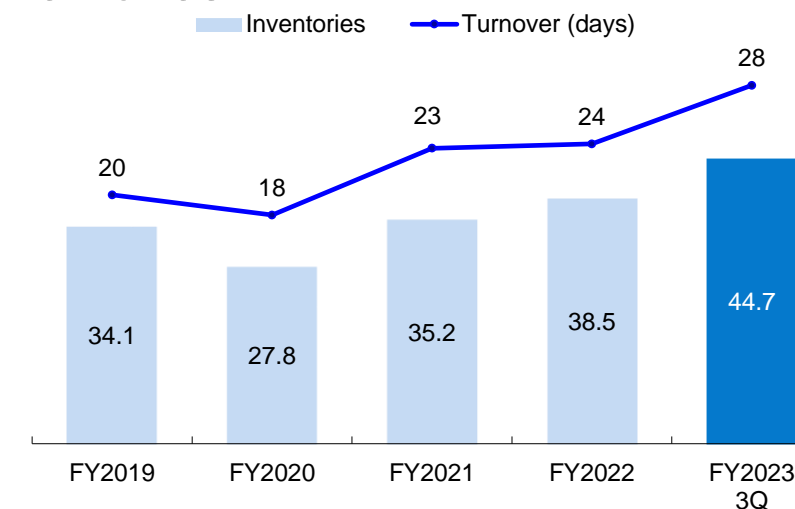
	Dec. 31 2022	Sep. 30 2023	Changes
Assets	543.7	535.3	-8.4
Current assets	419.7	409.2	-10.5
Cash and deposits	84.6	79.3	-5.4
Notes accounts receivable-trade and contract assets	110.4	97.0	-13.4
Inventories	38.5	44.7	+6.2
Other current assets	186.1	188.2	+2.1
Non-current assets	124.0	126.2	+2.1
Property, plant and equipment	85.3	84.6	-0.7
Intangible assets	6.0	6.0	+0.0
Investments and other assets	32.8	35.6	+2.8
Liabilities	143.4	120.9	-22.5
Current liabilities	108.1	105.0	-3.1
Notes and accounts payable-trade	47.4	43.7	-3.7
Other current liabilities	60.7	61.3	+0.6
Long-term liabilities	35.3	16.0	-19.4
Equity	400.4	414.4	+14.1
Shareholders' equity	387.4	400.2	+12.8
(Treasury stock)	-2.1	-2.1	+0.0
Total accumulated other comprehensive income (loss)	12.1	13.5	+1.3
Stock acquisition rights	0	0.1	+0.0
Non-controlling interests	0.8	0.7	-0.1
Equity ratio	73%	77%	+4%

Notes accounts receivable-trade and contract assets

(Billions of yen)

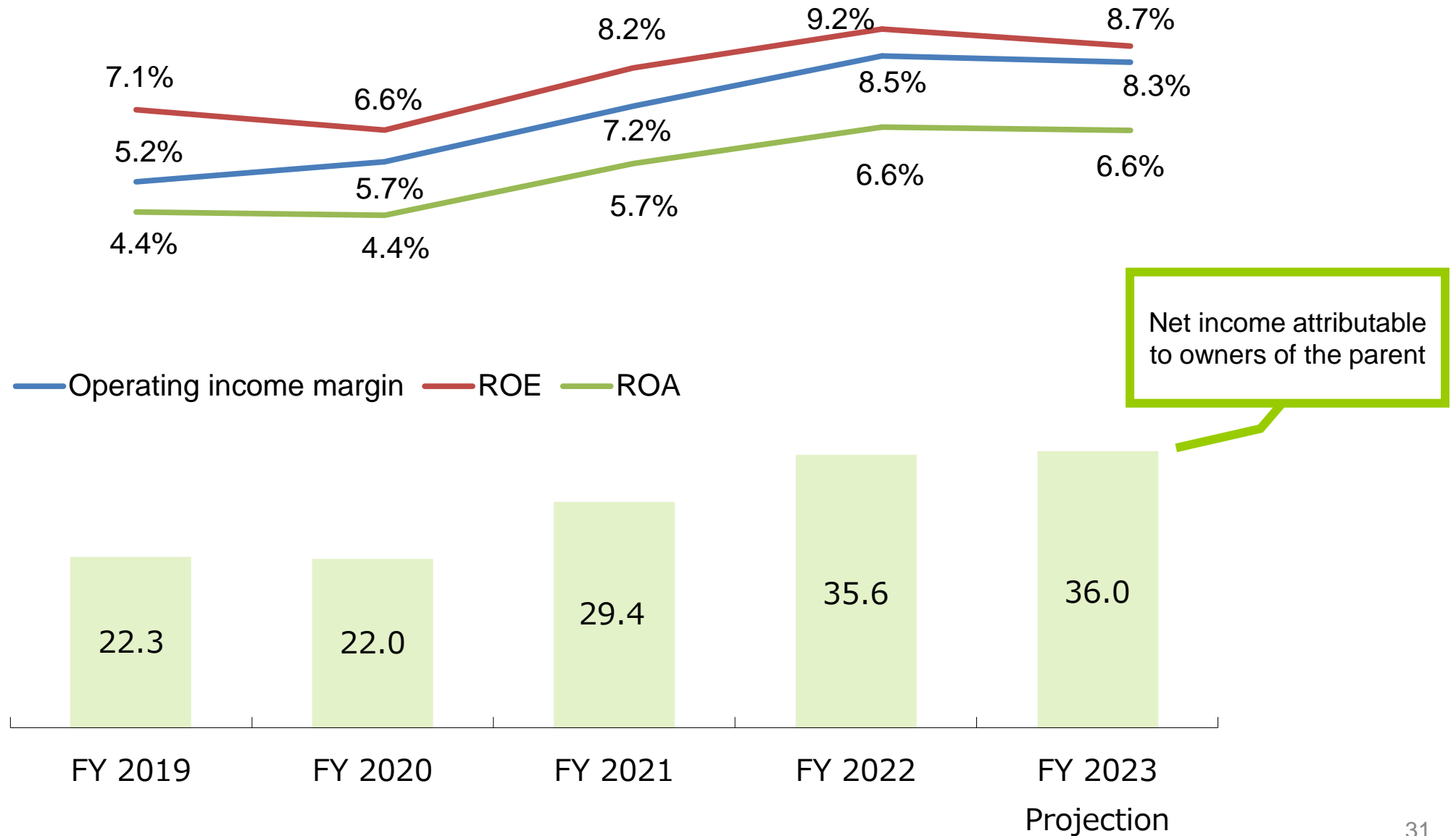


Inventories



Financial Indicator

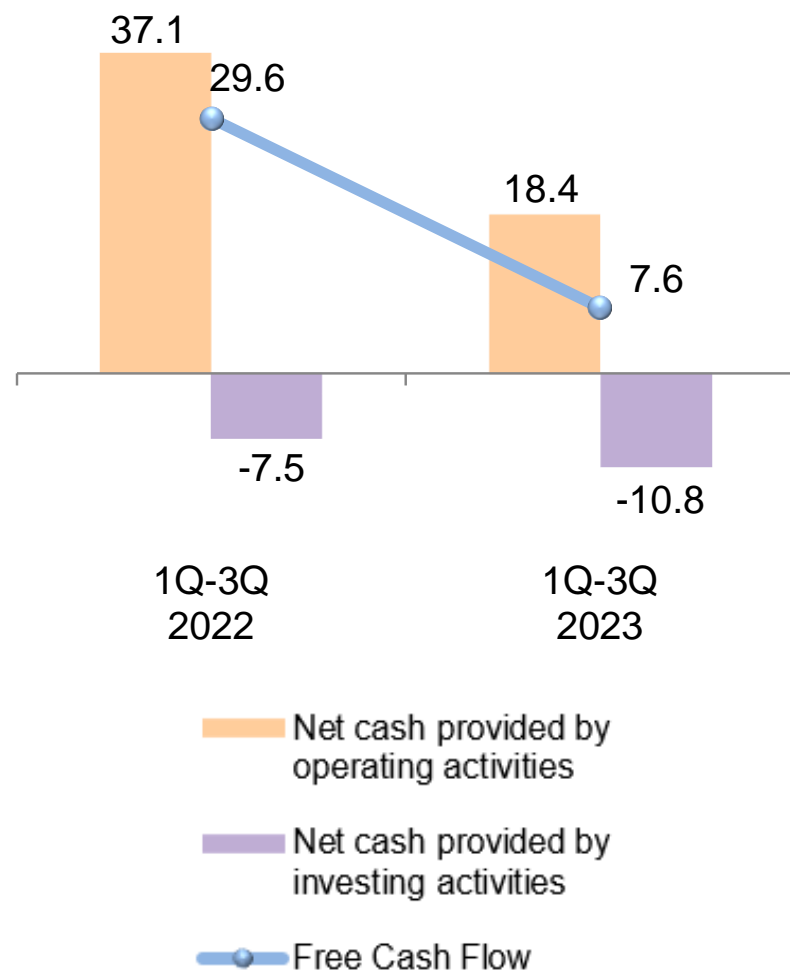
(Billions of yen)



Financial Indicator

(Billions of yen)

■ Cash Flow



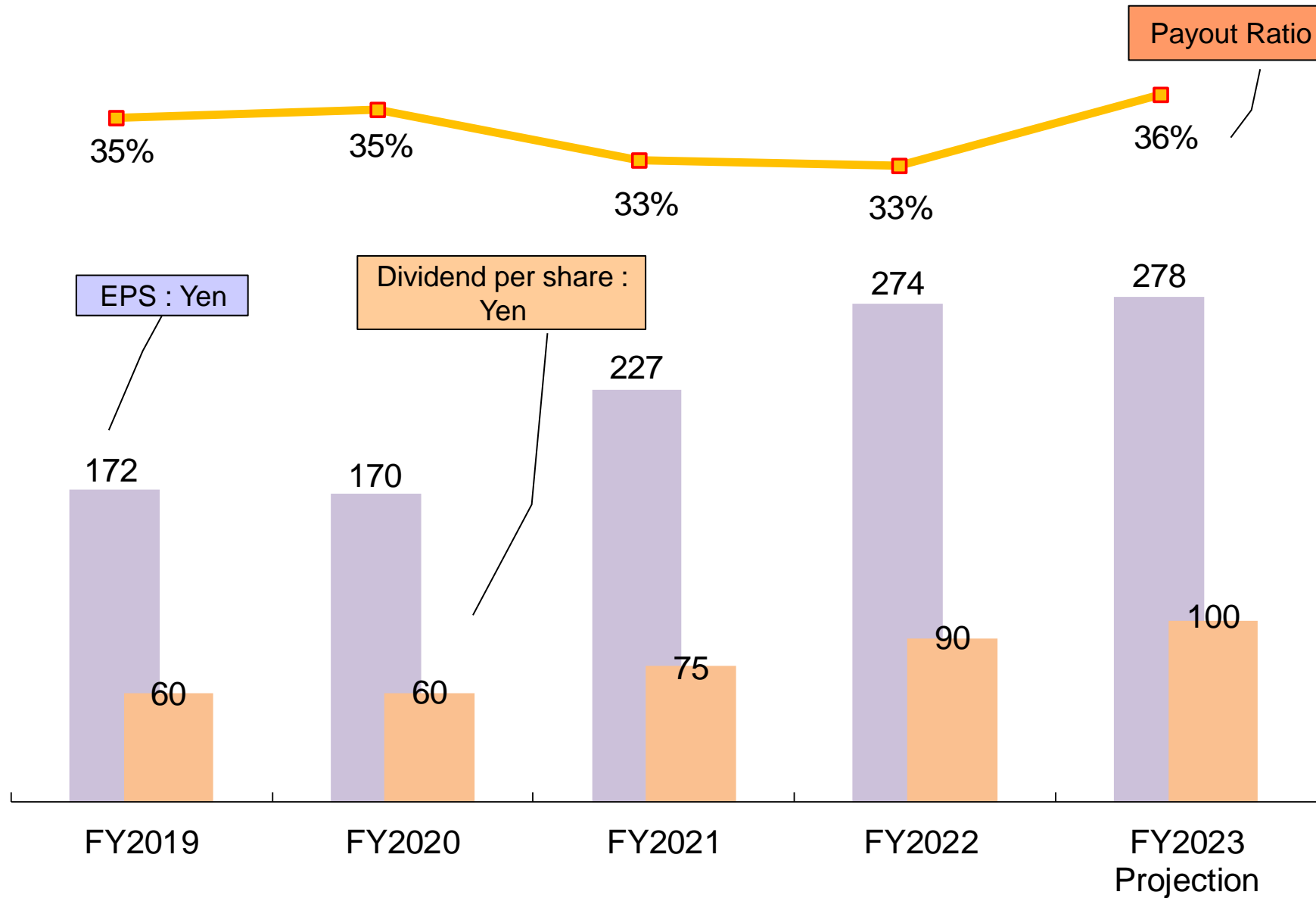
■ Capital Investment

	1Q-3Q Actual	4Q Projection	FY
FY 2022 Actual	6.1	3.0	9.1
FY 2023 Projection	6.9	2.7	9.6

■ Depreciation and amortization

	1Q-3Q Actual	4Q Projection	FY
FY 2022 Actual	7.2	2.4	9.6
FY 2023 Projection	7.2	2.5	9.7

Financial Indicator



Canon

Canon Marketing Japan Inc.