

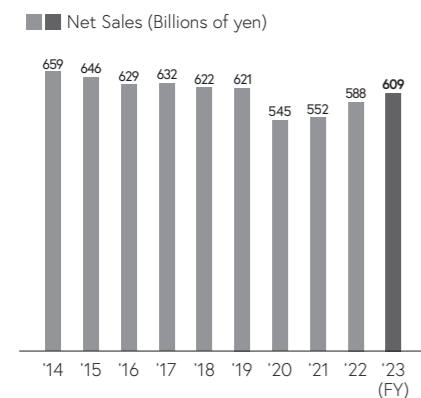
# 10-Year Consolidated Financial Summary

(Millions of yen) (Thousands of U.S. dollars\*)

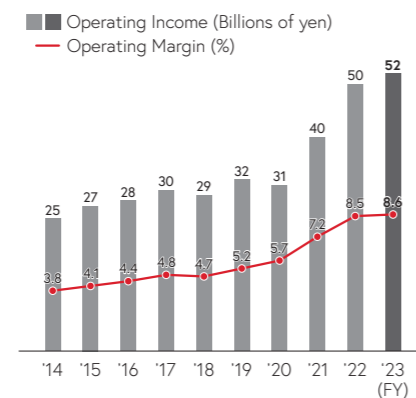
	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2023
<b>For the year:</b>											
Net sales	¥ 659,432	¥ 646,003	¥ 629,314	¥ 632,190	¥ 621,591	¥ 621,134	¥ 545,060	¥ 552,086	¥ 588,132	¥ 609,473	\$ 4,292,063
Operating income	25,088	26,647	27,676	30,407	28,941	32,440	31,318	39,699	49,947	52,495	369,683
Net income before income taxes	25,858	27,498	28,903	30,919	30,708	33,303	33,463	43,095	51,523	53,057	373,641
Net income attributable to owners of the parent	16,030	15,670	18,162	20,680	20,826	22,250	21,997	29,420	35,552	36,493	256,993
<b>At year-end:</b>											
Equity	270,061	277,008	280,473	297,032	303,028	324,476	345,459	374,677	400,372	435,509	3,066,965
Total assets	479,747	486,502	497,728	510,833	498,791	503,699	506,605	526,418	543,740	557,366	3,925,113
<b>Cash flows:</b>											
Cash flows from operating activities	38,191	29,730	33,306	28,885	16,990	22,053	38,490	32,757	37,725	28,183	198,472
Cash flows from investing activities	(15,221)	(44,536)	(19,461)	7,964	(10,526)	(94,585)	(26,175)	(15,894)	(10,107)	(10,012)	(70,507)
Cash flows from financing activities	(4,545)	(6,225)	(6,086)	(7,145)	(7,839)	(8,557)	(6,587)	(9,160)	(11,260)	(13,261)	(93,387)
Cash and cash equivalents at end of year	120,607	99,574	107,286	136,980	135,572	54,494	60,131	68,029	84,632	89,691	631,627
<b>Per share of common stock:</b>											
Equity	¥ 2,082.60	¥ 2,136.22	¥ 2,162.96	¥ 2,290.70	¥ 2,336.97	¥ 2,502.39	¥ 2,664.20	¥ 2,883.71	¥ 3,081.07	¥ 3,352.30	\$ 23.61
Net income <sup>*1</sup>	123.62	120.84	140.06	159.48	160.61	171.60	169.65	226.88	274.16	281.41	1.98
Cash dividends <sup>*2</sup>	40.00	45.00	50.00	60.00	60.00	60.00	60.00	90.00	90.00	120.00	0.85

Notes: <sup>\*1</sup> Net income per share is based on the weighted-average number of shares of common stock outstanding during the respective fiscal years.  
<sup>\*2</sup> Cash dividends per share are the amounts applicable to the respective fiscal years, including dividends to be paid after the end of the respective fiscal years.  
<sup>\*3</sup> The figures have been presented in U.S. dollars by translating all Japanese yen amounts at ¥142 to US\$1, the prevailing exchange rate as of December 31, 2023.

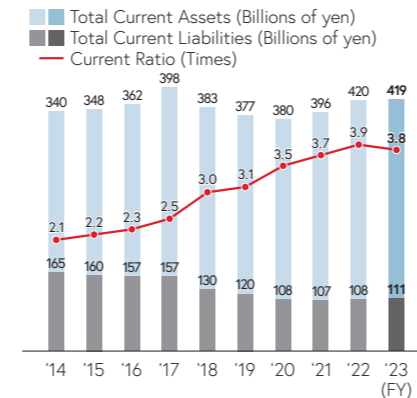
## Net Sales



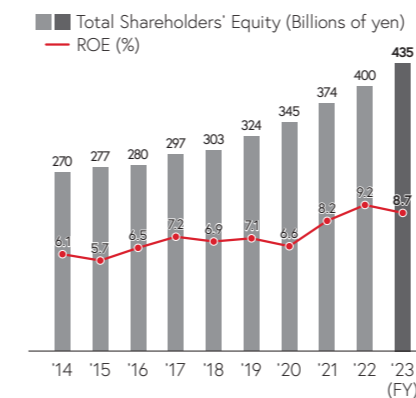
## Operating Income and Operating Margin



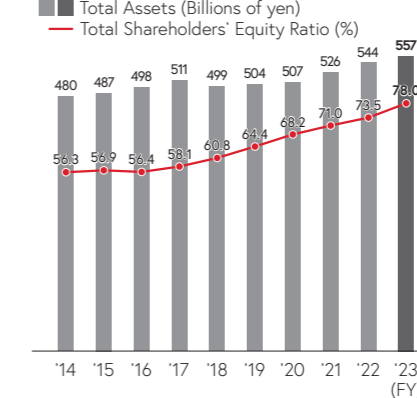
## Working Capital



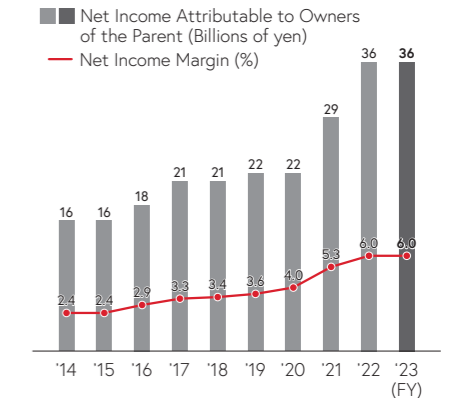
## Total Shareholders' Equity and ROE



## Total Assets and Total Shareholders' Equity Ratio



## Net Income Attributable to Owners of the Parent and Net Income Margin



Note: The yen amounts indicated on the graphs above have been rounded down to the nearest billion yen.

# Consolidated Balance Sheet

## Canon Marketing Japan Inc. and Consolidated Subsidiaries December 31, 2023

(Millions of yen)

	2023	2022
<b>ASSETS</b>		
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	¥ 89,691	¥ 84,632
Notes accounts receivable-trade and contract assets	111,650	110,432
Inventories	39,826	38,521
Short-term loans receivable	170,005	180,013
Other current assets	7,482	6,154
Allowance for doubtful receivables	(43)	(44)
Total current assets	418,611	419,708
<b>PROPERTY, PLANT AND EQUIPMENT:</b>		
Land	28,360	28,360
Buildings and structures	82,307	80,189
Machinery and vehicles	167	167
Furniture and fixtures	15,703	15,225
Rental assets	34,463	35,913
Lease assets	24	40
Construction in progress	271	897
Total	161,295	160,791
Accumulated depreciation	(76,270)	(75,514)
Net property, plant and equipment	85,025	85,277
<b>INTANGIBLE ASSETS:</b>		
Software	5,601	5,365
Goodwill	4,868	327
Customer-related intangible assets	3,409	—
Facility utilization rights	302	303
Other intangible assets	2	0
Total intangible assets	14,182	5,995
<b>INVESTMENTS AND OTHER ASSETS:</b>		
Investments in securities	16,315	13,312
Long-term loans receivable	10	16
Prepaid pension and severance costs	10,987	393
Lease deposits	2,559	2,768
Deferred tax assets	5,917	12,904
Other investments and other assets	3,962	3,555
Allowance for doubtful receivables	(202)	(188)
Total investments and other assets	39,548	32,760
Total assets	¥ 557,366	¥ 543,740

(Millions of yen)

	2023	2022
<b>LIABILITIES AND EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Notes and accounts payable-trade	¥ 45,552	¥ 47,376
Current portion of long-term lease obligations	100	46
Accrued income taxes	8,233	7,453
Consumption taxes payable	6,713	5,426
Accrued expenses	16,586	16,628
Accrued bonuses	3,223	3,440
Accrued directors' bonuses	107	119
Accrued product warranties	269	243
Accrued loss on contracts	52	115
Other current liabilities	29,756	27,216
Total current liabilities	110,591	108,062
<b>LONG-TERM LIABILITIES:</b>		
Long-term lease obligations	207	74
Deferred tax liabilities	178	—
Allowance for long-term continuous service rewards	723	749
Accrued pension and severance cost	7,760	32,142
Other long-term liabilities	2,398	2,341
Total long-term liabilities	11,266	35,306
<b>COMMITMENTS AND CONTINGENT LIABILITIES</b>		
<b>EQUITY:</b>		
<b>SHAREHOLDERS' EQUITY:</b>		
Common stock:		
Authorized, 299,500,000 shares; issued, 131,079,972 shares as of December 31, 2023 and 2022	73,303	73,303
Capital surplus	82,727	82,827
Stock acquisition rights	59	29
Retained earnings	256,880	233,355
Treasury stock, at cost; 1,401,615 shares in 2023 and 1,404,790 shares in 2022	(2,093)	(2,093)
<b>ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)</b>		
Unrealized gain (loss) on available-for-sale securities	6,861	5,203
Deferred gain (loss) on derivatives under hedge accounting	87	(15)
Foreign currency translation adjustments	344	294
Defined retirement benefit plans	16,611	6,668
Total	434,779	399,571
<b>NON-CONTROLLING INTERESTS</b>	730	801
Total equity	435,509	400,372
Total liabilities and equity	¥ 557,366	¥ 543,740

## Consolidated Statement of Income

Canon Marketing Japan Inc. and Consolidated Subsidiaries  
Year Ended December 31, 2023

(Millions of yen)

	2023	2022
<b>NET SALES</b>	¥ 609,473	¥ 588,132
<b>COST OF SALES:</b>	404,980	388,843
Gross profit	204,493	199,289
<b>SELLING, GENERAL AND ADMINISTRATIVE EXPENSES:</b>	151,998	149,342
Operating income	52,495	49,947
<b>OTHER INCOME (EXPENSES):</b>		
Interest income	383	300
Dividend income	238	210
Interest expense	(11)	(12)
Insurance income	457	459
Foreign exchange gains	—	29
Foreign exchange losses	(6)	—
Loss on investments in partnership	(31)	(29)
Gain on sales of long-lived assets	3	3
Gain on sales of investments in securities	114	730
Loss on sales of investments in securities	(3)	(18)
Loss on sales of shares of subsidiaries and associates	(159)	—
Loss on sales and disposal of long-lived assets	(480)	(124)
Loss on impairment of investments in securities	—	(58)
Other, net	57	86
Total other income (expenses)	562	1,576
Net income before income taxes	53,057	51,523
<b>INCOME TAXES:</b>		
Current	15,493	14,244
Deferred	980	1,652
Total income taxes	16,473	15,896
Net income	36,584	35,627
<b>NET INCOME ATTRIBUTABLE TO:</b>		
Non-controlling interests	91	75
Owners of the parent	36,493	35,552
Net income	¥ 36,584	¥ 35,627

(Yen)

<b>PER SHARE DATA:</b>		
Net income attributable to owners of the parent		
-Basic	¥ 281.41	¥ 274.16
-Diluted	281.34	274.10
Cash dividends applicable to the year	120.00	90.00

## Consolidated Statement of Comprehensive Income

Canon Marketing Japan Inc. and Consolidated Subsidiaries  
Year Ended December 31, 2023

(Millions of yen)

	2023	2022
<b>NET INCOME</b>	¥ 36,584	¥ 35,627
<b>OTHER COMPREHENSIVE INCOME (LOSS):</b>		
Unrealized gain (loss) on available-for-sale securities	1,659	(2,673)
Deferred gain (loss) on derivatives under hedge accounting	102	(38)
Foreign currency translation adjustments	65	194
Defined retirement benefit plans	9,943	3,600
Total other comprehensive income	11,769	1,083
<b>COMPREHENSIVE INCOME</b>	¥ 48,353	¥ 36,710
<b>COMPREHENSIVE INCOME ATTRIBUTABLE TO:</b>		
Owners of the parent	¥ 48,247	¥ 36,612
Non-controlling interests	106	98

## Consolidated Statement of Changes in Equity

Canon Marketing Japan Inc. and Consolidated Subsidiaries  
Year Ended December 31, 2023

(Thousands of shares/Millions of yen)

	Shareholders' equity						
	Common stock		Capital surplus	Stock acquisition rights	Retained earnings	Treasury stock	
	Shares	Amount				Shares	Amount
<b>BALANCE AS OF JANUARY 1, 2022</b>	131,080	¥ 73,303	¥ 82,824	—	¥ 208,825	(1,405)	¥ (2,092)
Net income attributable to owners of the parent	—	—	—	—	35,552	—	—
Cash dividends	—	—	—	—	(11,022)	—	—
Purchase of treasury stock	—	—	—	—	—	(1)	(4)
Disposition of treasury stock	—	—	3	—	—	2	3
Additional purchase of shares of consolidated subsidiaries	—	—	—	—	—	—	—
Net income attributable to non-controlling interests	—	—	—	—	—	—	—
Cash dividends paid to non-controlling interests	—	—	—	—	—	—	—
Net change in the year	—	—	—	¥ 29	—	—	—
<b>BALANCE AS OF JANUARY 1, 2023</b>	<b>131,080</b>	<b>73,303</b>	<b>82,827</b>	<b>29</b>	<b>233,355</b>	<b>(1,404)</b>	<b>(2,093)</b>
Net income attributable to owners of the parent	—	—	—	—	36,493	—	—
Cash dividends	—	—	—	—	(12,968)	—	—
Purchase of treasury stock	—	—	—	—	—	(1)	(5)
Disposition of treasury stock	—	—	5	—	—	3	5
Additional purchase of shares of consolidated subsidiaries	—	—	(105)	—	—	—	—
Net income attributable to non-controlling interests	—	—	—	—	—	—	—
Cash dividends paid to non-controlling interests	—	—	—	—	—	—	—
Net change in the year	—	—	—	30	—	—	—
<b>BALANCE AS OF DECEMBER 31, 2023</b>	<b>131,080</b>	<b>¥ 73,303</b>	<b>¥ 82,727</b>	<b>¥ 59</b>	<b>¥ 256,880</b>	<b>(1,402)</b>	<b>¥ (2,093)</b>

(Millions of yen)

	Accumulated other comprehensive income (loss)				Total	Non-controlling interests	Total equity
	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Foreign currency-translation adjustments	Defined retirement benefit plans			
<b>BALANCE AS OF JANUARY 1, 2022</b>	¥ 7,873	¥ 23	¥ 126	¥ 3,068	¥ 373,950	¥ 727	¥ 374,677
Net income attributable to owners of the parent	—	—	—	—	35,552	—	35,552
Cash dividends	—	—	—	—	(11,022)	—	(11,022)
Purchase of treasury stock	—	—	—	—	(4)	—	(4)
Disposition of treasury stock	—	—	—	—	6	—	6
Additional purchase of shares of consolidated subsidiaries	—	—	—	—	—	—	—
Net income attributable to non-controlling interests	—	—	—	—	—	75	75
Cash dividends paid to non-controlling interests	—	—	—	—	—	(24)	(24)
Net change in the year	(2,670)	(38)	168	3,600	1,089	23	1,112
<b>BALANCE AS OF JANUARY 1, 2023</b>	<b>5,203</b>	<b>(15)</b>	<b>294</b>	<b>6,668</b>	<b>399,571</b>	<b>801</b>	<b>400,372</b>
Net income attributable to owners of the parent	—	—	—	—	36,493	—	36,493
Cash dividends	—	—	—	—	(12,968)	—	(12,968)
Purchase of treasury stock	—	—	—	—	(5)	—	(5)
Disposition of treasury stock	—	—	—	—	10	—	10
Additional purchase of shares of consolidated subsidiaries	—	—	—	—	(105)	—	(105)
Net income attributable to non-controlling interests	—	—	—	—	—	91	91
Cash dividends paid to non-controlling interests	—	—	—	—	—	(22)	(22)
Net change in the year	1,658	102	50	9,943	11,783	(140)	11,643
<b>BALANCE AS OF DECEMBER 31, 2023</b>	<b>¥ 6,861</b>	<b>¥ 87</b>	<b>¥ 344</b>	<b>¥ 16,611</b>	<b>¥ 434,779</b>	<b>¥ 730</b>	<b>¥ 435,509</b>

## Consolidated Statement of Cash Flows

Canon Marketing Japan Inc. and Consolidated Subsidiaries  
Year Ended December 31, 2023

(Millions of yen)

	2023	2022
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income before income taxes	¥ 53,057	¥ 51,523
Depreciation and amortization	9,739	9,593
Amortization of goodwill	199	30
Amortization of customer-related intangible assets	303	—
Increase (decrease) in allowance for doubtful receivables	(7)	111
Increase (decrease) in accrued pension and severance costs	(13,348)	(3,480)
Decrease (increase) in prepaid pension and severance costs	10,387	(46)
Contribution of cash to retirement benefit trust	(18,000)	—
Increase (decrease) in accrued bonuses	(299)	(716)
Loss (gain) on sales and disposal of property, plant and equipment, net	152	108
Loss (gain) on sales of investments in securities	(111)	(712)
Loss on impairment of investments in securities	—	58
Loss (gain) on sales of shares of subsidiaries and associates	159	—
Loss (gain) on investments in partnership	31	29
Decrease (increase) in notes and accounts receivable	(61)	(2,895)
Decrease (increase) in inventories	(691)	(3,280)
Increase (decrease) in notes and accounts payable-trade	(2,503)	986
Income taxes paid	(14,810)	(13,820)
Other, net	3,986	236
Net cash provided by operating activities	28,183	37,725
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Payments for purchases of property, plant and equipment	(8,343)	(8,890)
Proceeds from sales of property, plant and equipment	20	24
Payments for purchases of intangible assets	(1,961)	(894)
Payments for purchases of investments in securities	(744)	(676)
Proceeds from sales of investments in securities	244	1,330
Payments for purchases of shares of subsidiaries	(7,619)	(210)
Decrease (increase) in short-term loans receivable, net	10,013	11
Payments for acquisition of businesses	(750)	—
Other, net	(872)	(802)
Net cash used in investing activities	(10,012)	(10,107)

(Millions of yen)

	2023	2022
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Repayments of finance lease obligations	(13)	(56)
Payments for purchases of additional shares of a subsidiary	(260)	—
Payments for purchases of treasury stock	(5)	(4)
Dividends paid	(12,961)	(11,020)
Dividends paid to non-controlling interests	(22)	(24)
Other, net	—	(156)
Net cash used in financing activities	(13,261)	(11,260)
Effect of exchange rate changes on cash and cash equivalents	149	245
Net increase (decrease) in cash and cash equivalents	5,059	16,603
Cash and cash equivalents as of beginning of year	84,632	68,029
Cash and cash equivalents as of end of year	¥ 89,691	¥ 84,632

## ESG Data (As of December 31, 2023)

ENVIRONMENT <sup>1</sup>	2019	2020	2021	2022	2023
GHG emissions (Scope 1 and 2) (t-CO <sub>2</sub> )					
Scope 1 <sup>2</sup>	7,275	5,765	5,800	5,916	<b>5,664</b>
Scope 2 <sup>3</sup> (market-based)	43,501	45,733	51,952	49,489	<b>47,211</b>
Scope 2 <sup>3</sup> (location-based)					<b>73,067</b>
GHG emissions (Scope 3) (t-CO <sub>2</sub> ) <sup>4</sup>					
Category 1. Purchased goods and services <sup>5</sup>	313,133	284,892	632,093	648,989	<b>615,992</b>
Category 2. Capital goods <sup>6</sup>	65,341	41,807	38,966	40,853	<b>36,335</b>
Category 3. Fuel- and energy-related activities not included in Scope 1 or 2 <sup>7</sup>	8,993	9,061	11,349	12,363	<b>13,773</b>
Category 4. Upstream transportation and distribution <sup>8</sup>	4,175	3,785	4,944	6,095	<b>7,685</b>
Category 5. Waste generated in operations <sup>9</sup>	153	93	975	1,613	<b>1,631</b>
Category 6. Business travel <sup>10</sup>	12,032	6,119	2,476	7,513	<b>9,075</b>
Category 7. Employee commuting <sup>11</sup>	6,915	7,445	8,712	7,132	<b>6,284</b>
Category 8. Upstream leased assets <sup>12</sup>	0	0	0	0	<b>0</b>
Category 9. Downstream transportation and distribution <sup>13</sup>	1,073	967	1,450	3,338	<b>2,814</b>
Category 10. Processing of sold products	0	0	0	0	<b>0</b>
Category 11. Use of sold products <sup>14</sup>	86,309	83,331	87,844	106,210	<b>95,443</b>
Category 12. End-of-life treatment of sold products <sup>15</sup>	15,118	16,269	21,059	22,605	<b>22,424</b>
Category 13. Downstream leased assets <sup>16</sup>	461	518	366	647	<b>1,194</b>
Category 14. Franchises	0	0	0	0	<b>0</b>
Category 15. Investments	0	0	0	0	<b>0</b>
Total	513,703	454,287	810,234	857,358	<b>812,651</b>
Water intake and wastewater discharge of applicable buildings (m <sup>3</sup> ) <sup>17</sup>					
Water intake (water supply)					
Public water	114,389	115,863	124,891	125,183	<b>118,247</b>
Recycled water	19,455	13,999	9,596	10,543	<b>11,704</b>
Groundwater	21,895	22,001	19,750	18,486	<b>18,652</b>
Total	155,739	151,863	154,237	154,212	<b>148,603</b>
Wastewater discharge					
Sewerage system	91,137	82,508	75,480	77,364	<b>79,015</b>
Total	91,137	82,508	75,480	77,364	<b>79,015</b>
Waste emissions (t)					
Total emissions	21,098	15,670	14,075	14,879	<b>16,375</b>

### ESG Data Notes

<sup>1</sup> The data covers 15 companies including consolidated subsidiaries in Japan and overseas. (Canon Marketing Japan Inc., Canon IT Solutions Inc., Qualysite Technologies Inc., Canon Software America, Inc., Canon IT Solutions (Thailand) Co., Ltd., Material Automation (Thailand) Co., Ltd., TCS, Canon System & Support Inc., A&A Co., Ltd., Canon Production Printing Systems Inc., Canon ITS Medical Inc., Canon BizAttenda Inc., Canon Business Support Inc., QB5 Inc. and Canon Customer Support Inc.)

<sup>2</sup> Scope 1: Direct emissions (town gas, liquefied petroleum gas, diesel, kerosene, gasoline, etc.)

<sup>3</sup> Scope 2: Intermediate emissions (electricity, steam, etc.)

<sup>4</sup> Values are rounded off to the nearest decimal place and therefore the "total" values may differ from the simple sums. In 2022, the scope of data was expanded to cover companies indicated in \*1 and the method of calculation was revised. Results for 2022 are based on the revised calculation logic. Results for 2023 based on the previous method can be accessed on our corporate website.

<sup>5</sup> Calculated by multiplying the Group's purchases by per-unit emissions of individual purchases based on the number obtained by multiplying the carbon footprint of products (CFP) data of core products by the number of products. In the case of businesses for which CFP data is not available, calculated by multiplying the amount purchased by per-unit intensity indicated on the Input-Output Tables of the Ministry of Economy, Trade and Industry

<sup>6</sup> Calculated by multiplying the amount of capital goods purchased by the Group by the intensity indicated on the Input-Output Tables of the Ministry of Economy, Trade and Industry.

<sup>7</sup> Calculated by multiplying the amount of fuel and energy consumed by the Group by the intensity at the time of fuel procurement (resource extraction, production, and delivery).

<sup>8</sup> Deliveries to customers are calculated using the fuel consumption method. Deliveries between warehouses are calculated using the ton-kilometer method.

<sup>9</sup> Calculated by multiplying the Group's total volume of waste, excluding the volume of used Canon products previously recorded under Category 12 "End-of-life treatment of sold products," by the emissions intensity by type of waste and treatment method.

<sup>10</sup> Calculated by multiplying the amount paid for each mode of transportation during the business trip by per-unit emissions of each mode.

<sup>11</sup> Calculated by multiplying the amount paid for each mode of transportation during the commute by the emissions intensity of each mode. In the case of private car commuting, calculated by converting the total mileage to fuel usage and multiplying it by the intensity for fuel combustion.

<sup>12</sup> Encompasses leased buildings and vehicles and included in Scope 1 and 2

<sup>13</sup> Calculated by determining average transportation distances and weights of distributed products for each region and multiplying it by the intensity of transportation. Storage is calculated by multiplying the average annual inventory volume by energy intensity.

<sup>14</sup> Calculated by determining the lifetime power consumption for main products and multiplying it by the CO<sub>2</sub> emission factor published by The Electric Power Council for a Low Carbon Society.

<sup>15</sup> Calculated by multiplying the CFP data of main products by the number of these products. In the case of businesses for which CFP data is not available, calculated by multiplying the sales ratio.

<sup>16</sup> Calculated by determining annual power consumption of leased products and multiplying it by the CO<sub>2</sub> emission factor published by The Electric Power Council for a Low Carbon Society.

<sup>17</sup> Scope of data for water intake and wastewater discharge of applicable buildings covers Canon Marketing Japan (Headquarters, Konan office, Makuhari office, Aomori office, and Kumamoto office), Canon IT Solutions (Nishi-Tokyo office), and Canon Customer Support (Akita office), which account for roughly 46% of the total floor area ratio.

<sup>18</sup> The figure in parentheses indicates the number of men.

<sup>19</sup> The figure in parentheses indicates the percentage of leave taken by men.

<sup>20</sup> The figure in parentheses indicates the percentage of Group employees returning to work that were men.

<sup>21</sup> The average age of directors and Audit & Supervisory Board members as of December 31 of each year.

SOCIETY	2019	2020	2021	2022	2023
Group employees					
Number of men	13,890	13,385	13,007	12,682	<b>12,666</b>
Number of women	3,110	3,159	3,213	3,291	<b>3,423</b>
Total	17,000	16,544	16,220	15,973	<b>16,089</b>
Percentage of female Group employees (%)	18.3	19.1	19.8	20.6	<b>21.3</b>
Group management					
Number of men	3,037	2,898	2,785	2,683	<b>2,668</b>
Number of women	97	106	108	117	<b>156</b>
Total	3,134	3,004	2,893	2,800	<b>2,824</b>
Percentage of female Group managers (%)	3.1	3.5	3.7	4.2	<b>5.5</b>
Percentage of Group employees taking paid leave (%)	74.5	64.5	63.6	73.5	<b>66.9</b>
Number of Group employees taking childcare and family care leave <sup>18</sup>					
Childcare leave	144 (18)	143 (26)	136 (43)	145 (62)	<b>175 (89)</b>
Family care leave	4 (0)	9 (5)	3 (3)	5 (3)	<b>1 (0)</b>
Percentage of Group employees taking childcare leave (%) <sup>19</sup>	—	—	—	49.5 (28.7)	<b>66.3 (46.4)</b>
Percentage of Group employees returning to work after taking childcare and family care leave <sup>20</sup>					
Childcare leave	82.4 (100.0)	95.6 (100.0)	95.8 (100.0)	96.1 (100.0)	<b>93.3 (97.4)</b>
Family care leave	75.0 (—)	100.0 (100.0)	100.0 (100.0)	100.0 (100.0)	<b>100.0 (—)</b>
Number of Group retirees and reemployed workers					
Number of retirees	319	304	469	478	<b>475</b>
Number of reemployed workers	163	192	239	286	<b>283</b>
Average age of Group employees	44.7	44.8	45.5	45.7	<b>45.8</b>
Average number of years of service of Group employees	19.6	19.6	19.5	20.0	<b>19.6</b>
Number of employees with disabilities (non-consolidated)					
Number of employees	148.5	142.0	147.5	139.0	<b>138.0</b>
Percentage of employees (%)	2.20	2.15	2.32	2.29	<b>2.36</b>

GOVERNANCE	2019	2020	2021	2022	2023
Number of directors					
In-house (men)	4	4	4	4	<b>4</b>
In-house (women)	0	0	0	0	<b>0</b>
In-house total	4	4	4	4	<b>4</b>
Outside (men)	2	2	2	3	<b>2</b>
Outside (women)	0	0	0	0	<b>1</b>
Outside total	2	2	2	3	<b>3</b>
Total	6	6	6	7	<b>7</b>
Number of Audit & Supervisory Board members					
In-house (men)	2	2	2	2	<b>2</b>
In-house (women)	0	0	0	0	<b>0</b>
In-house total	2	2	2	2	<b>2</b>
Outside (men)	3	3	3	3	<b>3</b>
Outside (women)	0	0	0	0	<b>0</b>
Outside total	3	3	3	3	<b>3</b>
Total	5	5	5	5	<b>5</b>
Average age of corporate officers <sup>21</sup>	63.4	62.3	62.6	63.3	<b>63.7</b>
Number of Board of Directors' and Audit & Supervisory Board meetings					
Number of Board of Directors' meetings	16	18	16	13	<b>13</b>
Number of Audit & Supervisory Board meetings	20	17	17	17	<b>16</b>
Number of executive officers	22	23	23	23	<b>20</b>

# Corporate Data/Investor Information

## The Canon MJ Group (as of March 31, 2024)

### Position within the Canon Group



Segment	Company Name
Enterprise Business Unit	Canon IT Solutions Inc., Qualysite Technologies Inc., Canon Software America, Inc., Canon IT Solutions (Thailand) Co., Ltd., Material Automation (Thailand) Co., Ltd., and TCS Inc.
Area Business Unit	Canon System & Support Inc. and A&A Co., Ltd.
Professional Business Unit	Production Printing: Canon Production Printing Systems Inc. Healthcare: Canon ITS Medical Inc.
BPO Services	Canon BizAttenda Inc., Canon Business Support Inc., QB5 Inc., Primagest, Inc., dcWORKS, Inc., and Leap, Inc.
Service & Support	Canon Customer Support Inc.
Group Headquarters	Canon Marketing Japan Future Investment Limited Liability Partnership

The Group comprises 19 consolidated subsidiaries.

## Third-Party Assessments/Awards Received/Selection for Indexes

Canon MJ has been selected for the FTSE4Good Index Series for 20 consecutive years since fiscal 2004 and for the FTSE Blossom Japan Index for seven consecutive years since fiscal 2017. In addition, we have been included in numerous indexes, including the SOMPO Sustainability Index for 12 consecutive years since 2012 and the MSCI Japan ESG Select Leaders Index, a general ESG index developed by MSCI Inc., for six consecutive years since 2018.



### Canon MJ Included in the JPX-Nikkei Index 400

In August 2023, Canon MJ was selected, for the first time, to be listed in the JPX-Nikkei Index 400 which is jointly calculated by the Japan Exchange Group and Nikkei Inc.

The JPX-Nikkei Index 400 is composed of companies with high appeal for investors, which meet the requirements of global investment standards, such as efficient use of capital and investor-focused management perspectives. The index was developed to promote the attractiveness of Japanese companies both in Japan and overseas, to encourage sustained improvements in corporate value and to revitalize the stock market.



### Canon MJ Ranked atop Nikkei Computer Customer Satisfaction Survey for 11th Consecutive Year

Canon MJ was ranked No. 1 in the Nikkei Computer Customer Satisfaction Survey 2023-2024 in the security products category. We have been ranked atop for 11 consecutive years since the category was created in 2013.

In the Nikkei Computer Customer Satisfaction Survey 2023-2024, personnel responsible for implementing products and services evaluated the level of satisfaction with IT vendors in all 23 categories of IT-related products and services for businesses.



### Canon MJ Listed in "Greatest IR Improvement Premium Companies" and "Best Continual IR Efforts Premium Companies" by the Japan Investor Relations Association

Canon MJ was selected as one of "Greatest IR Improvement Premium Companies" and "Best Continual IR Efforts Premium Companies" by the Japan Investor Relations Association (JIRA).

Companies that had made efforts to improve IR and consistently been highly evaluated by the screening committee members during the 17 year period from 2007 to 2023 were selected as Greatest IR Improvement Premium Companies, while companies that had continually applied for the Best IR Award during this period and been recognized as continuing IR activities over the medium to long term were selected as Best Continual IR Efforts Premium Companies.



### Canon MJ Receives Two-Star Rating in the Information Technology Federation of Japan's Cyber Index Corporate Survey 2023

Canon MJ was one of 14 companies to receive two stars, the highest honor, for two consecutive years as a company that continues to demonstrate outstanding commitment to and information disclosure of cybersecurity measures.

The Cyber Index Corporate Survey 2023 is a survey conducted by the Information Technology Federation of Japan on the cybersecurity initiatives of companies comprising the Nikkei 500 index and their disclosure of such information, aimed at encouraging private companies to disclose the details of their cybersecurity measures.



## Corporate Data/Investor Information

### Corporate Information (as of December 31, 2023)

<b>Trade Name</b>	Canon Marketing Japan Inc.	<b>Description of Business</b>	Domestic marketing of Canon products and related solutions
<b>Date of Establishment</b>	February 1, 1968	<b>Number of Employees</b>	Consolidated: 16,089 Non-consolidated: 4,528
<b>Common Stock</b>	¥73,303 million	<b>Main Locations of Operations</b>	Headquarters, Konan office, Makuhari office, and branches (Sapporo, Sendai, Nagoya, Osaka, Hiroshima, and Fukuoka)
<b>Headquarters</b>	<b>CANON STOWER</b> 16-6, Konan 2-chome, Minato-ku, Tokyo 108-8011, Japan	<b>Stock Listing</b>	The Tokyo Stock Exchange, the Prime Market (from April 4, 2022) Securities code: 8060

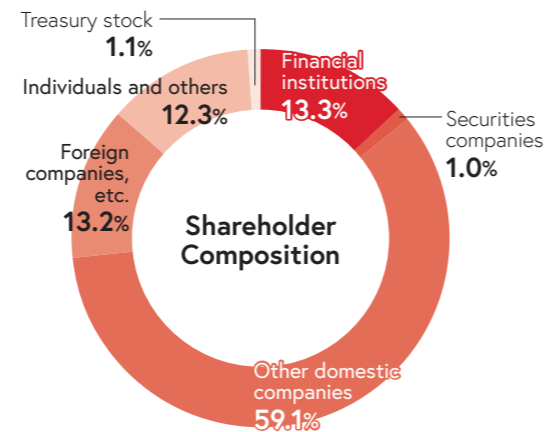
### Major Shareholders (As of December 31, 2023)

Name of Shareholder	Number of Shares Held (Thousands)	Percentage of Ownership (%)
Canon Inc.	75,708	58.4
The Master Trust Bank of Japan, Ltd. (Trust Account)	8,517	6.6
Canon Marketing Japan Group Employee Stock Ownership Association	5,276	4.1
Custody Bank of Japan, Ltd. (Trust Account)	4,069	3.1
STATE STREET BANK AND TRUST COMPANY 505001	1,525	1.2
Canon Marketing Japan Group Business Partner Stock Ownership Association	1,250	1.0
THE BANK OF NEW YORK, TREATY JASDEC ACCOUNT	1,135	0.9
Mizuho Bank, Ltd.	1,001	0.8
The Dai-ichi Life Insurance Company, Limited	879	0.7
BNYM SANV BNYMIL LF Morant Wright Japan Fund	600	0.5

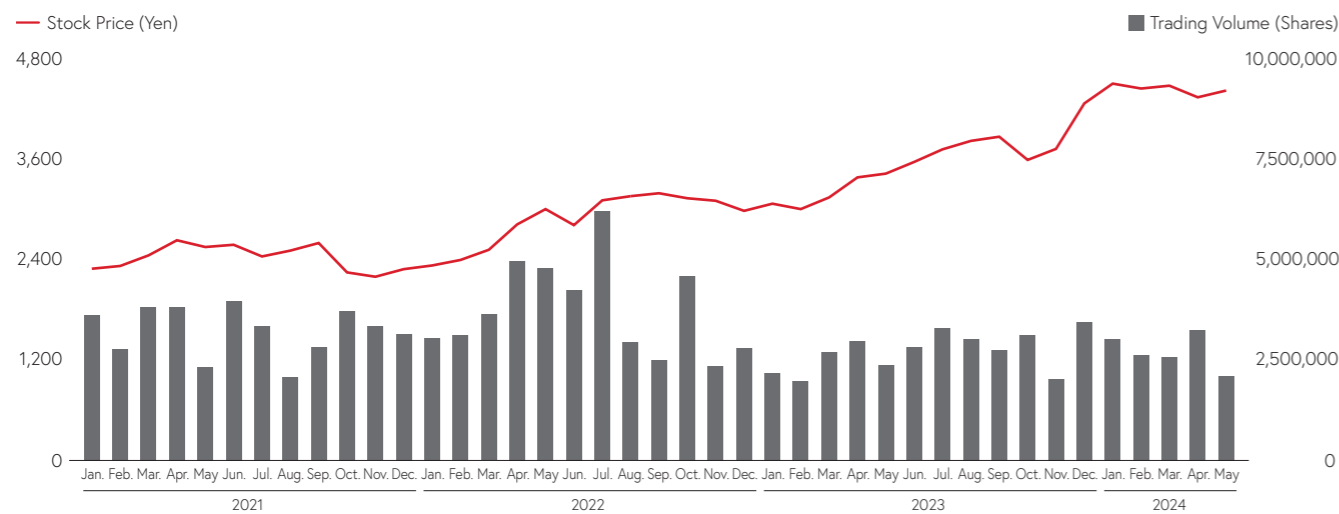
Note: The shareholding ratio is calculated by deducting the number of treasury shares (1,401,615 shares) from the total number of issued shares.

### Status of Shares (as of December 31, 2023)

<b>Total number of shares authorized</b>	299,500,000 shares
<b>Number of shares issued</b>	131,079,972 shares
<b>Number of shareholders</b>	10,898



### Stock Price/Trading Volume



### Canon Marketing Japan Website

Canon MJ maintains a website that includes information on its financial results, management plan, and sustainability initiatives, including those related to ESG, to further facilitate communication with shareholders. The website contains the following:

Investor relations website  
[canon.jp/8060e-ir](http://canon.jp/8060e-ir)



Sustainability website  
[canon.jp/corporate/en/sustainability](http://canon.jp/corporate/en/sustainability)



- News for investors
- Financial results and other financial information
- Information on Long-Term Management Objectives and Medium-Term Management Plan
- Stock information
- Information for individual investors
- Integrated reports



- Environmental, social, and governance (ESG) initiatives
- Sustainability management policy and structure
- Value creation process
- The Canon MJ Group's material issues



Member of the Integrated Report 2023 editorial team

### Integrated Report 2023: Editor's Postscript

Thank you for taking the time to read Integrated Report 2023. In preparing this Integrated Report, we engaged in dialogue with various stakeholders including shareholders and investors, and based on the opinions and feedback we received, we have enhanced the content of the report to provide a better understanding of our business and growth story.

This is the fifth integrated report issued by the Group. We have endeavored to provide readers with an understanding of the steady progress being made toward the achievement of the Group's Medium-Term Management Plan (2022-2025), and the accelerated creation of businesses that address social issues in preparation for sustainable growth beyond 2025.

In addition to our business, financial, and human resource strategies, we hope we have conveyed the aims of our M&A and capital investment activities to date, the background and aspirations behind the formulation of our Purpose announced in January 2024, and our efforts to create future-oriented new businesses, starting with the establishment of the R&B functions.

It is our hope that this report helps provide our stakeholders with a better understanding of the Canon MJ Group. We will continue to value opportunities to engage with our stakeholders, and therefore, we hope that you continue to share your honest opinions and feedback.

Executive Officer  
Group Executive of Corporate Planning Headquarters  
**Takuya Joshin**