## **Summary Report of Consolidated Financial Results**

for the second (interim) quarter ended June 30, 2024

Registered company name: Canon Marketing Japan Inc.

Stock listing: Tokyo Stock Exchange, Prime Market

Code number: 8060

URL: https://cweb.canon.jp/eng/ir Representative director: Masachika Adachi, President

Contact: Akihiro Shirone, General Manager Accounting Div. Accounting Headquarters

Dividend payable date (as planned): August 26, 2024

U.S. Accounting Standards Applied: No

1. Consolidated business results for the six months ended June 30, 2024(From January 1, 2024 to June 30, 2024)

(1) Consolidated Results of Operations

(Amounts less than one million yen are truncated)

(Percentage represents increases or decreases from the previous year)

	`	<i>U</i> 1	1	,				
	Net sales		Operating income		Ordinary in	come	Net income attributable to owners of the parent	
Six months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
June 30, 2024	318,903	5.3	26,033	(3.9)	26,990	(3.1)	20,147	8.0
June 30, 2023	302,778	4.5	27,091	(2.7)	27,857	(2.0)	18,661	(3.7)

[Note] Comprehensive Income: Six months ended June 30, 2024 : 20,483 million yen [1.6%]

Six months ended June 30, 2023 : 20,164 million yen [23.3%]

	Basic earnings per share	Diluted net income per share
Six months ended	Yen	Yen
June 30, 2024	155.36	155.32
June 30, 2023	143.91	143.87

## (2) Consolidated Financial Position

(Amounts less than one million yen are truncated)

	Total assets	Equity	Equity ratio	Shareholders' equity per share	
	Millions of yen	Millions of yen	%	Yen	
Second quarter ended June 30, 2024	575,841	446,931	77.5	3,439.62	
Year ended December 31, 2023	557,366	435,509	78.0	3,352.30	

[Reference] Shareholders' equity: Second quarter ended June 30, 2024: 446,052 million yen

Year ended December 31, 2023: 434,721 million yen

### 2.Dividends

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	First quarter-end	Second quarter-end	Third quarter-end	Year-end	Annual
	Yen	Yen	Yen	Yen	Yen
Year ended December 31, 2023	-	50.00	-	70.00	120.00
Year ending December 31, 2024	-	60.00			
Year ending December 31, 2024			_	60.00	120.00
(forecast)			-	00.00	120.00

[Note] Revision of cash dividend forecast for this period : Yes

3. Consolidated financial forecast for the fiscal year ending December 31, 2024

(Amounts less than one million yen are truncated)

(Percentage represents increases or decreases from the previous year)

	Net sales		Operating income		Ordinary income		Net income attributable to owners of the parent		Basic earnings per share	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen	
Full year	650,000	6.6	54,000	2.9	55,000	2.6	37,500	2.8	289.17	

[Note] Revision of forecast for this period : Yes

### \*Others

(1) Material changes in subsidiaries during this period

(Changes in scope of consolidations resulting from change is subsidiaries): None

(2) Application of a specified accounting procedure :

Yes

(3) Changes in accounting policies and accounting estimates, retrospective restatement

(i) Changes in accounting policies based on revisions of accounting standard: None

(ii) Changes in accounting policies other than (i):

(iii) Changes in accounting estimates:

(iv) Retrospective restatement:

(4) Number of issued and outstanding shares (common stock)

(i) Number of issued and outstanding shares at the end of the period (including treasury stock)

As of June 30, 2024 : 131,079,972 As of December 31, 2023 : 131,079,972

(ii) Number of treasury stock at the end of the period

As of June 30, 2024 : 1,399,232 As of December 31, 2023 : 1,401,615

(iii) Average number of shares

As of June 30, 2024 : 129,679,413 As of June 30, 2023 : 129,677,728

## Disclaimer:

Earnings forecasts are based on information available at the time these materials were announced, and the Company cannot guarantee that they will be realized. Also, actual results may differ from the estimated figures given due to various factors.

<sup>\*</sup> Audits by CPAs or audit corporations are not required for financial results.

	As of December 31, 2023	As of June 30, 2024
Assets		
Current assets		
Cash and deposits	88,190	115,317
Notes, accounts receivable-trade and contract assets	111,649	105,479
Securities	1,500	1,500
Merchandise and finished goods	39,149	35,487
Work in process	196	694
Raw materials and supplies	479	436
Short-term loans receivable	170,005	130,005
Other current assets	7,482	11,262
Allowance for doubtful receivables	(42)	(24)
Total current assets	418,611	400,158
Non-current assets	-	
Property, plant and equipment		
Buildings and structures, net	47,714	46,951
Machinery and vehicles, net	60	62
Furniture and fixtures, net	3,029	4,425
Rental assets, net	5,585	6,018
Land	28,359	28,359
Lease assets, net	3	2
Construction in progress	271	1,484
Total property, plant and equipment	85,024	87,305
Intangible assets		
Software	5,600	7,131
Goodwill	4,868	24,866
Customer-related intangible assets	3,408	17,236
Facility utilization rights	302	300
Other intangible assets	1	1
Total intangible assets	14,181	49,535
Investments and other assets		
Investments in securities	16,314	16,395
Long-term loans receivable	10	10
Prepaid pension and severance costs	10,987	12,471
Deferred tax assets	5,916	2,791
Lease deposits	2,559	2,934
Other investments and other assets	3,962	4,440
Allowance for doubtful receivables	(201)	(200)
[Note] RevTotal investments and other assets	39,548	38,841
Total non-current assets	138,755	175,683
Total assets	557,366	575,841

Automatic   Auto		As of December 31, 2023	As of June 30, 2024
Notes and accounts payable-trade         45,552         44,813           Short-term bank loans         -         1,100           Current portion of long-term loans         9         137           Accrued expenses         16,855         14,279           Accrued expenses         8,233         11,185           Consumption taxes payable         6,712         5,999           Accrued bonuses         3,222         4,230           Accrued directors' bonuses         107         38           Accrued product warranties         269         257           Accrued loss on contracts         51         62           Other current liabilities         29,755         33,048           Total current liabilities         110,590         115,375           Long-term loans         -         1,810           Long-term loans         -         1,810           Accrued pension and severance costs         7,760         7,30           Alcomace for long-term continuous service rewards         723         7,84           Accrued pension and severance costs         7,760         7,30           Defferred tax liabilities         2,37         2,40           Total long-term liabilities         3,33         3,33	Liabilities		
Short-term bank loans         -         1,100           Current portion of long-term loans         -         219           Current portion of long-term lease obligations         99         137           Accrued expenses         16,585         14,279           Accrued income taxes         8,233         11,185           Consumption taxes payable         6,712         5,999           Accrued bonuses         3,222         4,230           Accrued directors' bonuses         107         38           Accrued product warranties         269         257           Accrued product warranties         29,755         33,048           Other current liabilities         110,590         115,375           Total current liabilities         29,755         33,048           Total current liabilities         20         29,755           Allowance for long-term loans         -         1,810           Long-term lease obligations         20         296           Allowance for long-term continuous service rewards         7,30         7,30           Accrued persion and severance costs         7,60         3,30           Other long-term liabilities         11,86         13,535           Total liabilities         12,39	Current liabilities		
Current portion of long-term lease obligations         -         219           Current portion of long-term lease obligations         99         137           Accrued expenses         16,585         14,279           Accrued income taxes         8,233         11,185           Consumption taxes payable         6,712         5,999           Accrued bonuses         3,222         4,230           Accrued product warranties         269         257           Accrued post on contracts         51         62           Other current liabilities         10,590         115,375           Total current liabilities         10,590         115,375           Long-term liabilities         2         7,55         33,048           Total current liabilities         2         6         296           Allowance for long-term continuous service rewards         7         7         3         7           Aperum lease obligations         206         296         296           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         178         934           Total labilities         73,303	Notes and accounts payable-trade	45,552	44,813
Current portion of long-term lease obligations         99         137           Accrued expenses         16,585         14,279           Accrued income taxes         8,233         11,185           Consumption taxes payable         6,712         5,999           Accrued bonuses         3,222         4,230           Accrued directors' bonuses         107         38           Accrued product warranties         269         257           Accrued loss on contracts         51         62           Other current liabilities         110,590         115,375           Total current liabilities         29,755         33,048           Total current liabilities         20         1810           Long-term lease obligations         2         1,810           Accrued pension and severance costs         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         1,335         7,360         1,355           Total long-term liabilities         2,397         2,409           Quity         2,297         2,409           Equity         3,303         7,3303         7,303           Total lang-term liabilities         32,297         8,	Short-term bank loans	-	1,100
Accrued expenses         16,585         14,279           Accrued income taxes         8,233         11,185           Consumption taxes payable         6,712         5,999           Accrued bonuses         3,222         4,230           Accrued directors' bonuses         107         38           Accrued product warranties         269         257           Accrued loss on contracts         51         62           Other current liabilities         110,590         115,375           Total current liabilities         110,590         115,375           Long-term liabilities         20,66         296           Long-term liabilities         20         20           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         11,266         13,535           Total long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         21,385         128,910           Equity         Common stock         73,303         73,303           Capital surplus         82,727         82,733     <	Current portion of long-term loans	-	219
Accrued income taxes         8,233         11,185           Consumption taxes payable         6,712         5,999           Accrued bonuses         3,222         4,230           Accrued directors' bonuses         107         38           Accrued product warranties         269         257           Accrued loss on contracts         51         62           Other current liabilities         29,755         33,048           Total current liabilities         110,590         115,375           Long-term liabilities         2         1,810           Long-term lease obligations         2         6         296           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Other long-term liabilities         178         934           Other long-term liabilities         11,266         13,335           Total long-term liabilities         11,266         13,353           Total surplus         82,727         82,733           Retained earnings         25,880         26,7950           Capital surplus         82,727         82,733           Retained earnings         25,880         26,7950 <td>Current portion of long-term lease obligations</td> <td>99</td> <td>137</td>	Current portion of long-term lease obligations	99	137
Consumption taxes payable         6,712         5,999           Accrued bonuses         3,222         4,230           Accrued circctors' bonuses         107         38           Accrued product warranties         269         257           Accrued loss on contracts         51         62           Other current liabilities         29,755         33,048           Total current liabilities         110,590         115,375           Long-term loans         -         1,810           Long-term lease obligations         206         296           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defierred tax liabilities         178         934           Other long-term liabilities         11,266         13,535           Total long-term liabilities         121,856         128,910           Equity         Shareholders' equity         73,303         73,303           Common stock         73,303         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         25,80         26,80         26,80           Treasury stock         (2	Accrued expenses	16,585	14,279
Accrued bonuses         3,222         4,230           Accrued directors' bonuses         107         38           Accrued product warranties         269         257           Accrued loss on contracts         51         62           Other current liabilities         29,755         33,048           Total current liabilities         110,590         115,375           Long-term liabilities         296         296           Long-term lease obligations         206         296           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         178         934           Other long-term liabilities         11,266         13,535           Total long-term liabilities         11,266         13,535           Total long-term liabilities         12,816         128,910           Equity         82,727         8,273           Common stock         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         82,727         82,733           Retained earnings         256,880         269,950           Treas	Accrued income taxes	8,233	11,185
Acerued directors' bonuses         107         38           Accrued product warranties         269         257           Accrued loss on contracts         51         62           Other current liabilities         29,755         33,048           Total current liabilities         110,590         115,375           Long-term loans         -         1,810           Long-term lease obligations         206         296           Allowance for long-term continuous service rewards         7,760         7,300           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         178         934           Other long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         21,285         128,910           Equity         2         1,266         13,535           Total liabilities         2,397         2,409           Equity         2         2,509         2,509           Common stock         73,303         73,303         73,303         26,735           Retained earnings         256,880         267,950         26,950           Treasury stock	Consumption taxes payable	6,712	5,999
Accrued product warranties         269         257           Accrued loss on contracts         51         62           Other current liabilities         29,755         33,048           Total current liabilities         110,590         115,375           Long-term liabilities         -         1,810           Long-term lease obligations         206         296           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         178         934           Other long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         11,266         13,535           Total shareholders' equity         82,727         82,733           Retained earnings         256,880         267,950           Teasury stock         2,092         2,091           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         6,860         6,643           Deferred gain (loss) on available-for-sale securities         6,860         6,643           Defined retirement benefi	Accrued bonuses	3,222	4,230
Accrued loss on contracts         51         62           Other current liabilities         29,755         33,048           Total current liabilities         110,590         115,375           Long-term liabilities         -         1,810           Long-term lease obligations         206         296           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         2,397         2,409           Total long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         121,856         128,910           Equity         2         2         2           Common stock         73,303         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Urnealized gain (loss) on available-for-sale secur	Accrued directors' bonuses	107	38
Other current liabilities         29,755         33,048           Total current liabilities         110,590         115,375           Long-term liabilities	Accrued product warranties	269	257
Total current liabilities         110,590         115,375           Long-term liabilities         -         1,810           Long-term lease obligations         206         296           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         178         934           Other long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         121,856         128,910           Equity         2         2           Common stock         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Foreign currency-translation adjustments         6,860         6,643           Defined retirement benefit plans         16,610         16,849           Foreign currency-translation adjustments         345	Accrued loss on contracts	51	62
Long-term liabilities         Interpretation of the properties of the	Other current liabilities	29,755	33,048
Long-term loans         -         1,810           Long-term lease obligations         206         296           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         178         934           Other long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         121,856         128,910           Equity         8         121,856         128,910           Equity         8         2727         82,733           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Uhrealized gain (loss) on derivatives under hedge accounting         87         106           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accum	Total current liabilities	110,590	115,375
Long-term lease obligations         206         296           Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         178         934           Other long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         121,856         128,910           Equity           Shareholders' equity           Common stock         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)           Unrealized gain (loss) on available-for-sale securities         6,860         6,643           Deferred gain (loss) on derivatives under hedge accounting         87         106           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           <	Long-term liabilities		
Allowance for long-term continuous service rewards         723         784           Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         178         934           Other long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         121,856         128,910           Equity         8         12,275         128,910           Common stock         73,303         73,303         73,303           Capital surplus         82,727         82,733         82,733         82,733         82,733         826,780         267,950           Treasury stock         (2,092)         (2,091)         421,895           Accumulated other comprehensive income (loss)         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests	Long-term loans	-	1,810
Accrued pension and severance costs         7,760         7,300           Defferred tax liabilities         178         934           Other long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         121,856         128,910           Equity         Shareholders' equity         82,727         82,733           Common stock         73,303         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Unrealized gain (loss) on available-for-sale securities         6,860         6,643           Deferred gain (loss) on available-for-sale securities         6,860         6,643           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights	Long-term lease obligations	206	296
Defferred tax liabilities         178         934           Other long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         121,856         128,910           Equity           Shareholders' equity         73,303         73,303           Common stock         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         6,860         6,643           Deferred gain (loss) on available-for-sale securities         6,860         6,643           Deferred gain (loss) on derivatives under hedge accounting         87         106           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests         729	Allowance for long-term continuous service rewards	723	784
Other long-term liabilities         2,397         2,409           Total long-term liabilities         11,266         13,535           Total liabilities         121,856         128,910           Equity           Shareholders' equity         73,303         73,303           Common stock         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Unrealized gain (loss) on available-for-sale securities         6,860         6,643           Deferred gain (loss) on derivatives under hedge accounting         87         106           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests         729         809           Total equity         435,509         44	Accrued pension and severance costs	7,760	7,300
Total long-term liabilities         11,266         13,535           Total liabilities         121,856         128,910           Equity         121,856         128,910           Shareholders' equity         73,303         73,303           Common stock         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Unrealized gain (loss) on available-for-sale securities         6,860         6,643           Deferred gain (loss) on derivatives under hedge accounting         87         106           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests         729         809           Total equity         435,509         446,931	Defferred tax liabilities	178	934
Total liabilities         121,856         128,910           Equity         Shareholders' equity         73,303         73,303           Common stock         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Unrealized gain (loss) on available-for-sale securities         6,860         6,643           Deferred gain (loss) on derivatives under hedge accounting         87         106           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests         729         809           Total equity         435,509         446,931	Other long-term liabilities	2,397	2,409
Equity           Shareholders' equity         73,303         73,303           Common stock         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Unrealized gain (loss) on available-for-sale securities         6,860         6,643           Deferred gain (loss) on derivatives under hedge accounting         87         106           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests         729         809           Total equity         435,509         446,931	Total long-term liabilities	11,266	13,535
Shareholders' equity         73,303         73,303           Common stock         73,303         73,303           Capital surplus         82,727         82,733           Retained earnings         256,880         267,950           Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)         87         106           Unrealized gain (loss) on available-for-sale securities         6,860         6,643           Deferred gain (loss) on derivatives under hedge accounting         87         106           Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests         729         809           Total equity         435,509         446,931	Total liabilities	121,856	128,910
Common stock       73,303       73,303         Capital surplus       82,727       82,733         Retained earnings       256,880       267,950         Treasury stock       (2,092)       (2,091)         Total shareholders' equity       410,817       421,895         Accumulated other comprehensive income (loss)       56,860       6,643         Unrealized gain (loss) on available-for-sale securities       6,860       6,643         Deferred gain (loss) on derivatives under hedge accounting       87       106         Foreign currency-translation adjustments       345       557         Defined retirement benefit plans       16,610       16,849         Total accumulated other comprehensive income (loss)       23,903       24,157         [N Stock acquisition rights       58       68         Non-controlling interests       729       809         Total equity       435,509       446,931	Equity		
Capital surplus       82,727       82,733         Retained earnings       256,880       267,950         Treasury stock       (2,092)       (2,091)         Total shareholders' equity       410,817       421,895         Accumulated other comprehensive income (loss)         Unrealized gain (loss) on available-for-sale securities       6,860       6,643         Deferred gain (loss) on derivatives under hedge accounting       87       106         Foreign currency-translation adjustments       345       557         Defined retirement benefit plans       16,610       16,849         Total accumulated other comprehensive income (loss)       23,903       24,157         [N Stock acquisition rights       58       68         Non-controlling interests       729       809         Total equity       435,509       446,931	Shareholders' equity		
Retained earnings       256,880       267,950         Treasury stock       (2,092)       (2,091)         Total shareholders' equity       410,817       421,895         Accumulated other comprehensive income (loss)       Unrealized gain (loss) on available-for-sale securities       6,860       6,643         Deferred gain (loss) on derivatives under hedge accounting       87       106         Foreign currency-translation adjustments       345       557         Defined retirement benefit plans       16,610       16,849         Total accumulated other comprehensive income (loss)       23,903       24,157         [N Stock acquisition rights       58       68         Non-controlling interests       729       809         Total equity       435,509       446,931	Common stock	73,303	73,303
Treasury stock         (2,092)         (2,091)           Total shareholders' equity         410,817         421,895           Accumulated other comprehensive income (loss)	Capital surplus	82,727	82,733
Total shareholders' equity       410,817       421,895         Accumulated other comprehensive income (loss)	Retained earnings	256,880	267,950
Accumulated other comprehensive income (loss)  Unrealized gain (loss) on available-for-sale securities  Deferred gain (loss) on derivatives under hedge accounting Foreign currency-translation adjustments  Defined retirement benefit plans Total accumulated other comprehensive income (loss)  [N Stock acquisition rights Non-controlling interests Total equity  Accumulated other comprehensive income (loss)  Accumulated other comprehensive income (lo	Treasury stock	(2,092)	(2,091)
Unrealized gain (loss) on available-for-sale securities6,8606,643Deferred gain (loss) on derivatives under hedge accounting87106Foreign currency-translation adjustments345557Defined retirement benefit plans16,61016,849Total accumulated other comprehensive income (loss)23,90324,157[N Stock acquisition rights5868Non-controlling interests729809Total equity435,509446,931	Total shareholders' equity	410,817	421,895
Deferred gain (loss) on derivatives under hedge accounting       87       106         Foreign currency-translation adjustments       345       557         Defined retirement benefit plans       16,610       16,849         Total accumulated other comprehensive income (loss)       23,903       24,157         [N Stock acquisition rights       58       68         Non-controlling interests       729       809         Total equity       435,509       446,931	Accumulated other comprehensive income (loss)		
Foreign currency-translation adjustments         345         557           Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests         729         809           Total equity         435,509         446,931	Unrealized gain (loss) on available-for-sale securities	6,860	6,643
Defined retirement benefit plans         16,610         16,849           Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests         729         809           Total equity         435,509         446,931	Deferred gain (loss) on derivatives under hedge accounting	87	106
Total accumulated other comprehensive income (loss)         23,903         24,157           [N Stock acquisition rights         58         68           Non-controlling interests         729         809           Total equity         435,509         446,931	Foreign currency-translation adjustments	345	557
[N Stock acquisition rights         58         68           Non-controlling interests         729         809           Total equity         435,509         446,931	Defined retirement benefit plans	16,610	16,849
Non-controlling interests         729         809           Total equity         435,509         446,931	Total accumulated other comprehensive income (loss)	23,903	24,157
Total equity 435,509 446,931	[N Stock acquisition rights	58	68
Total equity 435,509 446,931		729	
• •	·	435,509	446,931
	Total liabilities and equity	557,366	575,841

# Consolidated Statements of Income

	(Amounts less than one million yen are truncate				
	Six months of FY2023 (from January 1, 2023 to June 30, 2023)	Six months of FY2024 (from January 1, 2024 to June 30, 2024)			
Net sales	302,778	318,903			
Cost of sales	200,790	215,476			
Gross profit	101,988	103,426			
Selling, general and administrative expenses	74,897	77,392			
Operating income	27,091	26,033			
Non-operating income					
Interest income	177	203			
Dividend income	149	165			
Insurance income	450	449			
Foreign exchange gains	-	152			
Gain on investments in partnership	-	37			
Other, net	128	148			
Total non-operating income	906	1,157			
Non-operating expenses					
Interest expense	5	10			
Investment partnership management expenses	-	86			
Foreign exchange losses	40	-			
Loss on investments in partnership	32	-			
Other, net	61	104			
Total non-operating expenses	140	200			
Ordinary income	27,857	26,990			
Extraordinary income					
Gain on sales of long-lived assets	1	1			
Gain on sales of shares of subsidiaries and associates	-	2,902			
Gain on sales of investments in securities	55	-			
Other, net	-	9			
Total extraordinary income	56	2,912			
Extraordinary losses					
Loss on sales and disposal of long-lived assets	376	96			
Loss on sales of shares of subsidiaries and associates	159	-			
Other, net	3	0			
Total extraordinary losses	538	96			
Net income before income taxes	27,375	29,806			
Income taxes	8,663	9,609			
Net income	18,711	20,196			
Net income attributable to non-controlling interests	50	49			
Net income attributable to owners of the parent	18,661	20,147			

# Consolidated Statements of Comprehensive Income

-	Amounts	less	than	one	million	ven	are	truncated)	١
	Amounts	1000	uran	OHC	IIIIIIIIIIIII	y CII	arc	uuncateu	,

	`	, ,
	Six months of FY2023 (from January 1, 2023 to June 30, 2023)	Six months of FY2024 (from January 1, 2024 to June 30, 2024)
Net income	18,711	20,196
Other comprehensive income (loss)		
Unrealized gain (loss) on available-for-sale securities	1,549	(215)
Deferred gain (loss) on delivatives under hedge accounting	119	19
Foreign currency-translation adjustments	111	244
Defined retirement benefit plans	(326)	238
Total other comprehensive income	1,453	286
Comprehensive income	20,164	20,483
Comprehensive income attributable to		
Owners of the parent	20,094	20,401
Non-controlling interests	70	82

	(Amounts less than o	one million yen are truncated)
	Six months of FY2023 (from January 1, 2023 to June 30, 2023)	Six months of FY2024 (from January 1, 2024 to June 30, 2024)
Cash flows from operating activities	10 June 30, 2023)	10 June 30, 2024)
Net income before income taxes	27,375	29,806
Depreciation and amortization	4,795	5,002
Amortization of goodwill	51	610
Amortization of customer-related intangible assets	31	476
Increase (decrease) in allowance for doubtful receivables	5	
Increase (decrease) in anowance for doubtful receivables  Increase (decrease) in accrued pension and severance costs		(19)
	(1,280)	(2,467) 803
Decrease (increase) in prepaid pension and severance costs	(14)	
Increase (decrease) in accrued bonuses	287	1,042
Interest and dividend income	(327)	(369)
Interest expense	5	10
Loss (gain) on sales and disposal of property, plant and equipment, net	59	82
Loss (gain) on sales of investments in securities	(55)	<del>-</del>
Loss (gain) on sales of shares of subsidiaries and associates	159	(2,902)
Loss (gain) on investments in partnership	32	48
Decrease (increase) in notes and accounts receivable	15,498	7,788
Decrease (increase) in inventories	(3,741)	3,969
Increase (decrease) in notes and accounts payable-trade	(2,961)	(1,219)
Other, net	(709)	(4,267)
Subtotal	39,180	38,395
Interest and dividends received	326	372
Interest paid	(5)	(9)
Income taxes paid	(7,449)	(6,999)
Net cash provided by operating activities	32,051	31,759
Cash flows from investing activities		
Payments for purchases of property, plant and equipment	(4,551)	(4,202)
Proceeds from sales of property, plant and equipment	3	3
Payments for purchases of intangible assets	(782)	(1,430)
Payments for purchases of investments in securities	(189)	(420)
Proceeds from sales of investments in securities	109	-
Payments for purchases of shares of subsidiaries	(100)	(32,667)
Proceeds from sales of shares of a subsidiary	· · · · · · · · · · · · · · · · · · ·	3,257
Decrease (increase) in short-term loans receivable, net	2	40,000
Payments for acquisition of businesses	(750)	-
Other, net	(869)	(366)
Net cash provided by (used in) investing activities	(7,128)	4,173
Cash flows from financing activities	(,, -,	,
Repayments of finance lease obligations	(11)	(1)
Repayments of long-term loans	-	(36)
Payments for purchases of treasury stock	(1)	(4)
Dividends paid	(6,480)	(9,075)
Dividends paid to non-controlling interests	(22)	(25)
Proceeds from share issuance to non-controlling shareholders	(22)	5
Other, net	-	0
Net cash used in financing activities	(6,515)	(9,137)
Effect of exchange rate changes on cash and cash equivalents	183	331
		27,126
Net increase (decrease) in cash and cash equivalents	18,591	
Cash and cash equivalents at beginning of period	84,632	89,690
Cash and cash equivalents at end of period	103,224	116,817

## Consolidated Segment Information

I. Six months of FY2023 (from January 1, 2023 to June 30, 2023)

Information on net sales and income (loss) by reportable segment

(Amounts less than one million yen are truncated)

	Reportable	e segment						
	Consumers	Enterprise	Area	Professional	Other	Total	Adjustments	Consolidated
Net sales								
Sales - external customers	66,264	101,426	110,826	21,359	2,900	302,778	-	302,778
Sales - intersegment	10	6,082	5,674	590	3,847	16,205	(16,205)	-
Total	66,274	107,509	116,501	21,950	6,748	318,984	(16,205)	302,778
Operating income (loss)	6,555	9,870	8,912	2,860	(1,006)	27,192	(101)	27,091

### [Note]

- 1. "Other" is a business segment that is not included in the reportable segments of the Company. The Other segment includes the shared service business.
- 2. Adjustment of Operating income (loss) is the elimination of intersegment transactions.
- 3. Total segment income (loss) after adjustments for reportable and other business segments equals operating income in the consolidated statement of income.
- II. Six months of FY2024 (from January 1, 2024 to June 30, 2024)

Information on net sales and income (loss) by reportable segment

(Amounts less than one million yen are truncated)

	Reportable segment							
	Consumers	Enterprise	Area	Professional	Other	Total	Adjustments	Consolidated
Net sales								
Sales - external customers	64,095	112,866	111,249	24,249	6,442	318,903	-	318,903
Sales - intersegment	10	6,705	5,640	632	3,972	16,960	(16,960)	-
Total	64,105	119,571	116,889	24,882	10,414	335,863	(16,960)	318,903
Operating income (loss)	5,178	10,013	9,612	3,169	(1,863)	26,110	(77)	26,033

### [Note]

- 1. "Other" is a business segment that is not included in the reportable segments of the Company. The Other segment includes the shared service business.
- 2. Adjustment of Operating income (loss) is the elimination of intersegment transactions.
- 3. Total segment income (loss) after adjustments for reportable and other business segments equals operating income in the consolidated statement of income.

### (Changes in Reporting Segments)

Starting from the interim consolidated accounting period of the current fiscal year, the Company transferred a part of the sales channel organization in the "Area" segment, to the "Consumers" segment. The segment information of previous interim consolidation period has been restated accordingly to reflect these changes.